

Contents

<i>Notes on Contributors</i>	vii
1 Managing Foucault: Foucault, Management and Organization Theory <i>Alan McKinlay and Ken Starkey</i>	1
Part 1 Foucault and Organization Theory	14
2 Modernism, Postmodernism and Organizational Analysis: The Contribution of Michel Foucault <i>Gibson Burrell</i>	14
3 Foucault, Power and Organizations <i>Stewart Clegg</i>	29
4 Labour as Dressage <i>Norman Jackson and Pippa Carter</i>	49
Part 2 Constructing the Modern Organization	65
5 Discipline, Surveillance and the 'Career': Employment on the Great Western Railway 1833–1914 <i>Mike Savage</i>	65
6 Examining Accounts and Accounting for Management: Inverting Understandings of 'the Economic' <i>Keith Hoskin</i>	93
7 The 'Velvety Grip': Managing Managers in the Modern Corporation <i>Alan McKinlay and Ken Starkey</i>	111
8 Management Accounting Numbers: Freedom or Prison – Geeneen versus Foucault <i>Trevor Hopper and Norman Macintosh</i>	126

Part 3 (Re)Constructing the Modern Organization	151
9 Discursive Formations, Strategized Subordination and Self-surveillance <i>Stanley Deetz</i>	151
10 Through the Looking Glass: Foucault and the Politics of Production <i>Alan McKinlay and Phil Taylor</i>	173
11 Beyond Good and Evil: Depth and Division in the Management of Human Resources <i>Barbara Townley</i>	191
12 Re-framing Foucault: The Case of Performance Appraisal <i>Patricia Findlay and Tim Newton</i>	211
13 Afterword: Deconstructing Organization – Discipline and Desire <i>Ken Starkey and Alan McKinlay</i>	230
<i>Index</i>	242