CONTENTS

LIST OF CONTRIBUTORS	vii
PREFACE	ix
PERSONALITY AND ORGANIZATIONAL BEHAVIOR Howard M. Weiss and Seymour Adler	1
INTERACTIONAL PSYCHOLOGY AND ORGANIZATIONAL BEHAVIOR Benjamin Schneider	51
TOWARD A THEORY OF ORGANIZATIONAL SOCIALIZATION John Van Maanen and Edgar T. Schein	83
THE POLITICS OF UPWARD INFLUENCE IN ORGANIZATIONS Lyman W. Porter, Robert W. Allen, and Harold L. Angle	139
POWER AND PERSONALITY IN COMPLEX ORGANIZATIONS Robert J. House	181
PRINCIPLED ORGANIZATIONAL DISSENT: A THEORETICAL ESSAY Jill W. Graham	235
ORGANIZATIONAL STRUCTURE, ATTITUDES, AND BEHAVIOR Chris J. Berger and L.L. Cummings	287