

Contents

.....

<i>Preface</i>	vii
<i>Introduction I Organization: A Problem, a Discipline</i>	1
<i>Introduction II Methodological Options for an Integrated Perspective (for Research-oriented Readers)</i>	9
<i>Part I</i>	
<i>The Actor</i>	17
Introduction to Part I A Definition of the Actor	19
1 Knowledge and Preference	21
2 Decision and Motivation	54
Conclusion to Part I An Actor with Multiple Rationalities	84
<i>Part II</i>	
<i>Coordination Mechanisms</i>	89
Introduction to Part II A Definition of Coordination	91
3 Pricing and Voting	99
4 Authority and Agency	113
5 Teams	135
6 Negotiation	156

.....

7	Norms and Rules	183
	Conclusion to Part II Comparing and Combining Coordination Mechanisms	212
<i>Part III</i>		
	Forms of Organization	217
	Introduction to Part III A Definition of Organization Form	219
8	The Configuration of Organization: A Generalized Model	220
9	The Organization of Work and Human Resources: Systems and Contracts	253
10	The Organization of Work: Structures	300
11	The Organization of the Firm	334
12	Firm Boundaries and Interfirm Organization	375
	Conclusion to Part III Economic Organization Beyond Divides: Polymorphism and Reconfigurability	412
	<i>Glossary</i>	418
	<i>Further Reading</i>	432
	<i>Notes</i>	437
	<i>Bibliography</i>	444
	<i>Index</i>	467