PART ON	۱Ŀ
----------------	----

Introduction 1

- 1 Why Are Financial Intermediaries Special? 32 The Financial Services Industry:
- 2 The Financial Services Industry: Depository Institutions 24
- 3 The Financial Services Industry: Insurance Companies 60
- 4 The Financial Services Industry: Securities Firms and Investment Banks 84
- The Financial Services Industry: Mutual Funds 103
 - The Financial Services Industry: Finance Companies 125
- 7 Risks of Financial Intermediation 138

PART TWO

Measuring Risk 159

- 8 Interest Rate Risk I 161
- 9 Interest Rate Risk II 193
- 10 Market Risk 232
- 11 Credit Risk: Individual Loan Risk 259
- 12 Credit Risk: Loan Portfolio and Concentration Risk 310
- **13** Off-Balance-Sheet Activities 323

4	Technology and Other Operational Risks 346
15	Foreign Exchange Risk 378
16	Sovereign Risk 395
17	Liquidity Risk 424
	RT THREE naging Risk 447
	Liability and Liquidity Management 449
19	Deposit Insurance and Other Liability Guarantees 475
20	Capital Adequacy 511
21	Product Diversification 556
22	Geographic Diversification: Domestic 584
23	Geographic Diversification:

25 Options, Caps, Floors, and Collars

Loan Sales and Other Credit Risk

733

Management Techniques 717

620

653

International 606
Futures and Forwards

Securitization

26 Swaps 690

24

27

28

PART ONE INTRODUCTION 1

Chapter 1 Why Are Financial Intermediaries Special? 3 Introduction Financial Intermediaries' Specialness Information Costs 6 Liquidity and Price Risk 7 Other Special Services Other Aspects of Specialness The Transmission of Monetary Policy Credit Allocation Intergenerational Wealth Transfers or Time Intermediation 10

Payment Services Denomination Intermediation Specialness and Regulation Safety and Soundness Regulation

Monetary Policy Regulation Credit Allocation Regulation Consumer Protection Regulation Investor Protection Regulation 15 Entry Regulation 15 The Changing Dynamics of Specialness

Trends in the United States 16

15

Future Trends Global Issues 18 Summary 21 Chapter 2

The Financial Services Industry: **Depository Institutions** Introduction

Commercial Banks Industry 26

Size, Structure, and Composition of the Balance Sheet and Recent Trends 29 Other Fee-Generating Activities 34 Regulation 34 Industry Performance 38 Savings Institutions 40

Suvings Dentities
Recent Performance of Savings Associations and
Savings Banks 48
Credit Unions 49
Size, Structure, and Composition of the Industry
and Recent Trends 50
Balance Sheets 52
Regulation 53
Industry Performance 53
Global Issues 54
Summary 55
Chapter 3
The Financial Services Industry:
Insurance Companies 60
Introduction 60
Life Insurance Companies 60
Size, Structure, and Composition of the
Industry 60
Balance Sheet and Recent Trends 65
Regulation 66
Property-Casualty Insurance 68
Size, Structure, and Composition of the
Industry 68
Balance Sheet and Recent Trends 71
Regulation 79
Global Issues 79
Summary 81
Juniary
Chapter 4
The Financial Services Industry:
Securities Firms and Investment
Banks 84
Dallas ot
Introduction 84
Size, Structure, and Composition of the

Industry 85

100

Regulation 9
Global Issues

Summary

Balance Sheet and Recent Trends 93

Recent Trends 93

Balance Sheet 96

Savings Associations (SAs) 40

Savings Banks 47

Chapter 5 The Financial Services Industry: Mutual Funds 103	
Introduction 103	
Size, Structure, and Composition of the	
Industry 104	
Historical Trends 104	
Different Types of Mutual Funds 105	
Mutual Fund Objectives 109	
Investor Returns from Mutual Fund	
Ownership 112	
Mutual Fund Costs 114	
Mutual Fund Share Quotes 115	
Balance Sheet and Recent Trends 117	
Money Market Funds 117	
Long-Term Funds 118	
Regulation 119	
Global Issues 119	
Summary 121	
Appendix 5A Hedge Funds 122	
Chapter 6 The Financial Services Industry: Finance Companies 125 Introduction 125 Size, Structure, and Composition of the Industry 125 Balance Sheet and Recent Trends 128 Assets 128 Liabilities and Equity 132 Industry Performance 133 Regulation 135 Global Issues 136 Summary 136 Chapter 7	
Risks of Financial Intermediation	138
Introduction 138 Interest Rate Risk 138 Market Risk 141 Credit Risk 142 Off-Balance-Sheet Risk 144 Technology and Operational Risks 145 Foreign Exchange Risk 147 Country or Sovereign Risk 149 Liquidity Risk 150	
Insolvency Risk 151 Other Risks and the Interaction of Risks Summary 153	152

PART TWO	
MEASURING RISK	159

Chapter 8	
Interest Rate Risk I	161

Introduction 161

The Central Bank and Interest Rate Risk 162

The Repricing Model 164

Rate-Sensitive Assets 166

Rate-Sensitive Liabilities 167

Equal Changes in Rates on RSAs and RSLs 168 Unequal Changes in Rates on RSAs

and RSLs 169

Weaknesses of the Repricing Model 171

Market Value Effects 171

Overaggregation 172
The Problem of Runoffs 17

Cash Flows from Off-Balance-Sheet

Activities 173

The Maturity Model 174

The Maturity Model with a Portfolio of Assets and Liabilities 177

Maturity Matching and Interest Rate Risk

Exposure 181

Summary 183

Appendix 8A Term Structure of Interest Rates 190

Chapter 9 Interest Rate Risk II 193

Introduction 193 Duration 193

A General Formula for Duration 196

The Duration of Interest-Bearing Bonds 197 The Duration of a Zero-Coupon Bond 198

The Duration of a Consol Bond

(Perpetuities) 199

Features of Duration 199

Duration and Maturity 20 Duration and Yield 200

Duration and Coupon Interest 200

The Economic Meaning of Duration 20

Semiannual Coupon Bonds 204
Duration and Immunization 204

Duration and Immunizing Future Payments

Immunizing the Whole Balance Sheet of an F1 208

205

Immunization and Regulatory Considerations 212 Summary 213

Appendix 9A Difficulties in Applying the Duration Model to Real-World FI Balance Sheets 214
Chapter 10 Market Risk 232
Introduction 232 Market Risk Measurement 233 Calculating Market Risk Exposure 235 The RiskMetrics Model 235 The Market Risk of Fixed-Income Securities 236 Foreign Exchange 239 Equities 240 Portfolio Aggregation 240 Historic or Back Simulation Approach 243 The Historic (Back Simulation) Model versus RiskMetrics 246 The Monte Carlo Simulation Approach 247 Regulatory Models: The BIS Standardized Framework 248 Fixed Income 248 Foreign Exchange 252 Equities 252 The BIS Regulations and Large Bank Internal Models 253
Summary 255 Chapter 11 Con 14 Pinks Individual Loan Pick 259
Credit Risk: Individual Loan Risk 259 Introduction 259 Credit Quality Problems 260
Types of Loans 262 Commercial and Industrial Loans 262 Real Estate Loans 264 Individual (Consumer) Loans 266 Other Loans 268
Calculating the Return on a Loan 268 The Contractually Promised Return on a Loan 268 The Expected Return on a Loan 271
Retail versus Wholesale Credit Decisions 272 Retail 272 Wholesale 272 Measurement of Credit Risk 274 Default Risk Models 275
Default Risk Models 275 Qualitative Models 275 Credit Scoring Models 277 Newer Models of Credit Risk Measurement and Pricing 281

Term Structure Derivation of Credit Risk 281
Mortality Rate Derivation of Credit Risk 287
RAROC Models 289
Option Models of Default Risk 291
Summary 297
Appendix 11A CreditMetrics 303
Appendix 11B Credit Risk+ 307
Appendix 11B Cledit Risk 1 307
Chanter 12
Chapter 12
Credit Risk: Loan Portfolio and
Concentration Risk 310
Introduction 310
Simple Models of Loan Concentration Risk 310
Loan Portfolio Diversification and Modern
Portfolio Theory (MPT) 312
Mil V I Oligotto Internego
Partial Applications of Portfolio Theory 317
Loan Loss Ratio-Based Models 319
Regulatory Models 320
Summary 320
Chapter 13
Off-Balance-Sheet Activities 323
7 . 1 . 1 . 202
Introduction 323
Off-Balance-Sheet Activities and FI
Solvency 323
Returns and Risks of Off-Balance-Sheet
Activities 327
Loan Commitments 329
Commercial Letters of Credit and Standby Letters
of Credit 333
Derivative Contracts: Futures, Forwards, Swaps,
and Options 335
Forward Purchases and Sales of When Issued
Securities 337
Loans Sold 337
Nonschedule L Off-Balance-Sheet Risks 338
Settlement Risk 338
Affiliate Risk 339
The Role of OBS Activities in Reducing Risk 340
Summary 342
Chantar 14
Chapter 14
Technology and Other Operational
Risks 346
Introduction 346
Introduction 346 What Are the Sources of Operational Risk? 347
What Are the Sources of Operational Tuest.
Technological Innovation and Profitability 347

The Impact of Technology on Wholesale and Retail
Financial Service Production 349
Wholesale Financial Services 349
Retail Financial Services 351
The Effect of Technology on Revenues and
Costs 353
Technology and Revenues 354
Technology and Costs 355
Testing for Economies of Scale and Economies of
Scope 360
The Production Approach 360
The Intermediation Approach 360
Empirical Findings on Cost Economies of Scale
and Scope and Implications for Technology
Expenditures 361
Economies of Scale and Scope and
X-Inefficiencies 361
Technology and the Evolution of the Payments
System 362
Risks That Arise in an Electronic Transfer
Payment System 364
Other Operational Risks 371
Regulatory Issues and Technology and Operational
Risks 373
Summary 374
Summary 374
Chapter 15 Foreign Exchange Risk 378
Introduction 378
Sources of Foreign Exchange Risk Exposure 378
Foreign Exchange Rate Volatility and FX
Exposure 381
Foreign Currency Trading 381
FX Trading Activities 382
The Profitability of Foreign Currency
Trading 382
Foreign Asset and Liability Positions 383
The Return and Risk of Foreign
Investments 384
Risk and Hedging 385
Interest Rate Parity Theorem 389
Multicurrency Foreign Asset-Liability
Positions 390
Summary 391
•
Chapter 16
Sovereign Risk 395
T. A. and Janeticon (105)
Introduction 395
Introduction 395 Credit Risk versus Sovereign Risk 398 Debt Repudiation versus Debt Rescheduling 398

Country Risk Evaluation 400 Outside Evaluation Models 400 Internal Evaluation Models 402 The Debt Service Ratio (DSR) 402 The Import Ratio (IR) 404 Investment Ratio (INVR) 404 Variance of Export Revenue (VAREX) 405 Domestic Money Supply Growth (MG) 405 Using Market Data to Measure Risk: The Secondary Market for LDC Debt 411 Summary 416 Appendix 16A Mechanisms for Dealing with Sovereign Risk Exposure 420
Chapter 17
Liquidity Risk 424
Introduction 424
Causes of Liquidity Risk 424
Liquidity Risk at Depository Institutions
Liability-Side Liquidity Risk 425
Asset-Side Liquidity Risk 429 Measuring a DI's Liquidity Exposure 429
Measuring a DI's Elquidity Exposure 429 Liquidity Risk, Unexpected Deposit Drains, an
Bank Runs 436
Bank Runs, the Discount Window, and Deposit
Insurance 438
Liquidity Risk and Life Insurance Companies 4
Liquidity Risk and Property-Casualty
Insurers 439
Mutual Funds 440
Summary 442
PART THREE MANAGING RISK 447
Chapter 18
Liability and Liquidity Management 4
Introduction 449
Liquid Asset Management 449
Monetary Policy Implementation Reasons 4
Taxation Reasons 450
The Composition of the Liquid Asset
Portfolio 451
Return-Risk Trade-Off for Liquid Assets 451
The Liquid Asset Reserve Management Probl
for U.S. Depository Institutions 452
Undershooting/Overshooting of the Reserve
Target 456
Liability Management 459
•

Funding Risk and Cost Choice of Liability Structure Demand Deposits Interest-Bearing Checking (NOW) Accounts 461 Passbook Savings 462 Money Market Deposit Accounts (MMDAs) 463 Retail Time Deposits and CDs 463 464 Wholesale CDs Federal Funds Repurchase Agreements (RPs) Other Borrowings 466 Liquidity and Liability Structures for U.S. Depository Institutions 467 Liability and Liquidity Risk Management in Insurance Companies 469 Liability and Liquidity Risk Management in Other FIs 470 Summary 470 Chapter 19 **Deposit Insurance and Other Liability** Guarantees 475 475 Introduction The History of Bank and Thrift Guaranty Funds 476 The FDIC 476 The Federal Savings and Loan Insurance Corporation (FSLIC) and Its Demise 477 The Causes of the Depository Fund Insolvencies 479 The Financial Environment 479 Moral Hazard 480 Panic Prevention versus Moral Hazard Controlling Depository Institution Risk Taking 483 Stockholder Discipline 483 Depositor Discipline 491 Regulatory Discipline Non-U.S. Deposit Insurance Systems 501 The Discount Window 502 Deposit Insurance versus the Discount Window The Discount Window 502 The Discount Window Does Not Substitute for Deposit Insurance 502 Other Guaranty Programs 503 National Credit Union Administration Property-Casualty and Life Insurance

Companies 504

The Securities Investor Protection
Corporation 505
The Pension Benefit Guaranty Corporation 505
Summary 506
Appendix 19A Deposit Insurance Schemes for
Commercial Banks in Various
Countries 510
Chapter 20
Capital Adequacy 511
Introduction 511
The Cost of Equity Capital as a Funding
Source 512
Capital and Insolvency Risk 513
Capital 513
The Market Value of Capital 514
The Book Value of Capital 516
The Discrepancy between the Market and Book
Values of Equity 518
Arguments against Market Value
Accounting 519
Capital Adequacy in the Commercial Banking and
Thrift Industry 520
Actual Capital Rules 520
The Capital-Asset Ratio (or Leverage
Ratio) 521
Risk-Based Capital Ratios 523
Calculating Risk-Based Capital Ratios 527
Capital Requirements for Other FIs 543 Securities Firms 543
Life Insurance 543 Property-Casualty Insurance 545
Summary 546
Appendix 20A Internal Ratings-Based Approach to Measuring Credit Risk-Adjusted
Assets 554
Assets 334
Chapter 21
Product Diversification 556
Introduction 556
Risks of Product Segmentation 556
Segmentation in the U.S. Financial Services
Industry 558
Commercial and Investment Banking
Activities 558
Banking and Insurance 561
Commercial Banking and Commerce 562
Nonbank Financial Service Firms and
Commerce 564

Activity Restrictions in the United States versus Other Countries 565 Issues Involved in the Diversification of Product Offerings 565 Safety and Soundness Concerns 568 Economies of Scale and Scope 571 Conflicts of Interest 571 Deposit Insurance 575 Regulatory Oversight 576 Competition 577 Summary 579 Appendix 21A EU and G-10 Countries: Regulatory Treatment of the Mixing of Banking, Securities, and Insurance Activities and the Mixing of Banking and Commerce 583
Chapter 22 Geographic Diversification: Domestic 584
Introduction 584 Domestic Expansions 584 Regulatory Factors Impacting Geographic Expansion 585 Insurance Companies 585 Thrifts 585 Commercial Banks 586 Cost and Revenue Synergies Impacting Geographic Expansion 591 Cost Synergies 591 Revenue Synergies 595 Other Market- and Firm-Specific Factors Impacting Geographic Expansion Decisions 598 The Success of Geographic Expansions 600 Investor Reaction 601 Postmerger Performance 601 Summary 603
Chapter 23 Geographic Diversification: International 606
Introduction 606 Global and International Expansions 606

U.S. Banks Abroad 608

Expansion 616

Foreign Banks in the United States 611
The International Banking Act of 1978 612

Advantages and Disadvantages of International

	ntages 616 Ivantages 617
Chapter 24 Futures and	d Forwards
Introduction Forward and	620 Futures Contrac

Introduction			
Forward and	Futures C	ontracts	622
Snot	Contracts	623	

Spot Contracts Forward Contracts 624 **Futures Contracts** 624

Forward Contracts and Hedging Interest Rate 624 Risk

620

Hedging Interest Rate Risk with Futures

Contracts 626 626 Microhedging

626 Macrohedging Routine Hedging versus Selective Hedging

Macrohedging with Futures 627 634

The Problem of Basis Risk Hedging Foreign Exchange Risk 636

636 Forwards Futures 636

Estimating the Hedge Ratio

Hedging Credit Risk with Futures and

Forwards 643 Credit Forward Contracts and Credit Risk

643 Hedging

Futures Contracts and Catastrophe Risk 644 Futures and Forward Policies of

Regulators 645

Summary 646

Appendix 24A Microhedging with Futures 652

Chapter 25

Options, Caps, Floors, and Collars 65.

Introduction 653

Basic Features of Options 653

Buying a Call Option on a Bond 653 Writing a Call Option on a Bond 654 Buying a Put Option on a Bond 656

656

Writing a Put Option on a Bond

Writing versus Buying Options 657 Economic Reasons for Not Writing Options

Regulatory Reasons 659

Futures versus Options Hedging 659 The Mechanics of Hedging a Bond or Bond Portfolio 660

ХX

Hedging with Bond Options Using the Binomial
Model 660
Actual Bond Options 664
Using Options to Hedge the Interest Rate Risk on
the Balance Sheet 666
Using Options to Hedge Foreign Exchange
Risk 670
Hedging Credit Risk with Options 672
Hedging Catastrophe Risk with Call Spread
Options 674
Caps, Floors, and Collars 674
Caps 675
Floors 678
Collars 679 Caps, Floors, Collars, and Credit Risk 682
Summary 682
Appendix 25A Microhedging with
Options 688
Options 666
Chapter 26
Swaps 690
•
Introduction 690
Interest Rate Swaps 690
Realized Cash Flows on an Interest Rate
Swap 694
Macrohedging with Swaps 695 Pricing an Interest Rate Swap 698
Pricing as Swap: An Example 698
Currency Swaps 705
Fixed-Fixed Currency Swaps 705
Fixed-Floating Currency Swaps 706
Credit Swaps 708
Total Return Swaps 708
Pure Credit Swaps 709
Swaps and Credit Risk Concerns 710
Summary 712
,
Chapter 27
Loan Sales and Other Credit Risk
Management Techniques 717
•
Introduction 717
Loan Sales 718
The Bank Loan Sales Market 719
Definition of a Loan Sale 719
Types of Loan Sales 720
Types of Loan Sales Contracts 727
The Buyers and the Sellers 727
Why Banks and Other FIs Sell Loans 727
Reserve Requirements 727

Fee Income 727
Capital Costs 728
Liquidity Risk 728
Factors Deterring Loan Sales Growth in the Future 728
Access to the Commercial Paper Market 728
Customer Relationship Effects 728
Legal Concerns 729
Factors Encouraging Loan Sales Growth in the
Future 729
BIS Capital Requirements 729
Market Value Accounting 729
Asset Brokerage and Loan Trading 730
Government Loan Sales 730
Credit Ratings 730
Purchase and Sale of Foreign Bank Loans 730
Summary 731
Summary 131
Chapter 28 Securitization 733
Introduction 733
The Pass-Through Security 733
GNMA 734
FNMA 734
FHLMC 734
The Incentives and Mechanics of Pass-Through
Security Creation 735
Prepayment Risk on Pass-Through
Securities 739
Prepayment Models 744
The Collateralized Mortgage Obligation
(CMO) 752
Creation of CMOs 752
Class A, B, and C Bond Buyers 754
Other CMO Classes 755
The Mortgage-Backed Bond (MBB) 757
Innovations in Securitization 758
Mortgage Pass-Through Strips 758
Securitization of Other Assets 761
Can All Assets Be Securitized? 762
Summary 764
-

Index 769

Chapter

- 11 U.S. Bank Shares Hit by Problem Loan Fears Model Behavior 260
- 13 Some Big Losses on Derivatives 324
- 20 Crunch Time 522
- Banks See a 16,000-Branch Rival As State Farm
 Gets Thrift Charter 563
 ADT Files Suit against Own Bank for Backing
 Hostile Bid 576

- 23 ING Says Ad Campaign Is Also Just a Beginning 607
- Deep-Rooted Reasons for NatWest Loss: Banks
 Say Nature of Options Trade Can Invite Bad
 Practice 655
- 27 Sales Kept Bad Loans off Banks' Portfolios 718

Model 660

Actual Bond Options 664
Using Options to Hedge the Interest Rate Risk on
the Balance Sheet 666
Using Options to Hedge Foreign Exchange
Risk 670
Hedging Credit Risk with Options 672
Hedging Catastrophe Risk with Call Spread
Options 674
Caps, Floors, and Collars 674
Caps 675
Floors 678
Collars 679
Caps, Floors, Collars, and Credit Risk 682
Summary 682
Appendix 25A Microhedging with
Options 688
Chapter 26
•
Swaps 690
Introduction 690
Interest Rate Swaps 690
Realized Cash Flows on an Interest Rate
Swap 694
Macrohedging with Swaps 695
Pricing an Interest Rate Swap 698
Pricing a Swap: An Example 698
Currency Swaps 705
Fixed-Fixed Currency Swaps 705
Fixed-Floating Currency Swaps 706
Credit Swaps 708
Total Return Swaps 708
Pure Credit Swaps 709 Swaps and Credit Risk Concerns 710
Summary 712
Summary 712
Chapter 27
Loan Sales and Other Credit Risk
Management Techniques 717
Management reciniques /1/
Introduction 717
Loan Sales 718
The Bank Loan Sales Market 719

Definition of a Loan Sale 719

Types of Loan Sales Contracts 727
The Buyers and the Sellers 727
Why Banks and Other FIs Sell Loans 7
Reserve Requirements 727

720

Types of Loan Sales

Hedging with Bond Options Using the Binomial

Fee Income 727
Capital Costs 728
Liquidity Risk 728
Factors Deterring Loan Sales Growth in the
Future 728
Access to the Commercial Paper Market 728
Customer Relationship Effects 728
Legal Concerns 729
Factors Encouraging Loan Sales Growth in the
Future 729
BIS Capital Requirements 729
Market Value Accounting 729
Asset Brokerage and Loan Trading 730
Government Loan Sales 730
Credit Ratings 730
Purchase and Sale of Foreign Bank Loans 730
Summary 731
Chapter 28
Securitization 733
Securitization 733
Introduction 733
The Pass-Through Security 733
GNMA 734
FNMA 734
FHLMC 734
The Incentives and Mechanics of Pass-Through
Security Creation 735
Prepayment Risk on Pass-Through
Securities 739
Prepayment Models 744
The Collateralized Mortgage Obligation
(CMO) 752
Creation of CMOs 752
Class A, B, and C Bond Buyers 754
Other CMO Classes 755
The Mortgage-Backed Bond (MBB) 757
Innovations in Securitization 758
Mortgage Pass-Through Strips 758
Securitization of Other Assets 761
Can All Assets Be Securitized? 762
Summary 764

Index 769

Chapter

- U.S. Bank Shares Hit by Problem Loan Fears 11 Model Behavior 260
- Some Big Losses on Derivatives 324 13 Crunch Time 522 20
- Banks See a 16,000-Branch Rival As State Farm 21 Gets Thrift Charter 563
 - ADT Files Suit against Own Bank for Backing Hostile Bid 576

Beginning 607 Deep-Rooted Reasons for NatWest Loss: Banks 25 Say Nature of Options Trade Can Invite Bad

ING Says Ad Campaign Is Also Just a

23

Practice 655 Sales Kept Bad Loans off Banks' Portfolios 27

Chapter Going for Brokers 19 Online Banks Fail to Realize Cyber-Goals 41 Bricks-and-Mortar Insurers Are Using Technology to Cement Customer Relationships, While Saving

Money and Time 77

Internet Trading Turns Brokerage World Upside
Down 91

Mutual Fund Shareowners' Use of the

Intornat

- Even the Lucky Dot-Com Mortgage Lenders Aren't 134 Risk-Management Models Kept Even Keel in 10 Topsy-Turvy Week 234 Breaking Cover 352
- Breaking Cover 352
 Banks Cozy Up to Customers 355
 Risk Management Software Spells Relief for Bankers 623