

CONTENTS

Preface	xxiii
Acknowledgments	xxv
1 Fundamentals of Cost Estimating	1
1.1 Cost Estimating Fundamentals,	4
1.2 Organizing for Estimating,	5
1.3 Developing Ground Rules and Assumptions,	6
1.3.1 The Work Breakdown Structure,	6
1.3.2 Work Element Numbering System,	8
1.3.3 Development of the Structure,	8
1.3.4 Designations of Work Element Levels,	8
1.3.5 Treatment of Alternative, Parallel, or Recurring/ Nonrecurring Costs,	12
1.3.6 More About Work Element Coding Conventions,	13
1.3.7 Work Breakdown Structure Dictionaries,	13
1.4 Scheduling,	13
1.4.1 Precedence/Successor Relationships and Dates,	14
1.4.2 Techniques Utilized in Schedule Planning,	14
1.5 The Retrieval and Use of Historical Cost Data,	16
1.6 Cost Estimating Relationships,	18
1.6.1 Removing and/or Accounting for the Effects of Inflation,	18
1.6.2 Removing the Effects of Labor Rate Fluctuations,	19
1.6.3 Adjusting Historical Data to Account for Past Inefficiencies,	21
1.7 Develop and Use Production Learning Curves,	22
1.8 Identification of Skill Categories, Skill Levels, and Labor Rates,	22

- 1.8.1 Skill Categories, 23
- 1.8.2 Skill Levels, 23
- 1.8.3 The Dynamic Skill Mix, 23
- 1.8.4 Static and Dynamic Skill Mix Examples, 24
- 1.9 Developing Labor and Material Estimates, 30
 - 1.9.1 Methods Time Measurement (MTM), 30
 - 1.9.2 Industrial, Shop, or Office Standards, 31
 - 1.9.3 Staffing and Shoploading Estimating, 32
 - 1.9.4 Material Estimating, 32
- 1.10 Develop Overhead and Administrative Cost Estimates, 33
 - 1.10.1 Direct Costs: Definition, 33
 - 1.10.2 Indirect Costs: Definition, 33
 - 1.10.3 Other Costs: Definition, 34
- 1.11 Applying Inflation and Escalation (Cost Growth) Factors, 35
 - 1.11.1 Dealing with Inflation, 35
 - 1.11.2 Dealing with Escalation, 36
- 1.12 Pricing or Computing the Estimated Cost, 37
- 1.13 Analyzing, Adjusting, and Supporting the Estimate, 38
- 1.14 Publishing and Presenting the Cost Estimate, 39
 - References, 40

2 Activity-Based Costing and Traditional Cost Allocation Structures 41

- 2.1 Cost Classifications and Concepts, 41
 - 2.1.1 Accounting Structures and Systems, 41
 - 2.1.2 Patterns in Cost Behavior, 44
 - 2.1.3 Traceability of Costs, 49
- 2.2 Activity-Based Costing (ABC), 50
 - 2.2.1 Planning for ABC, 51
 - 2.2.2 Product Costing, 52
 - 2.2.3 Developing Cost Drivers, 53
 - 2.2.4 Typical ABC Applications, 54
 - 2.2.5 ABC in Manufacturing Organizations, 55
 - 2.2.6 ABC in Service Organizations, 56
 - 2.2.7 ABC in R&D Operations, 58
 - 2.2.8 Cost Management and Strategy, 58
- 2.3 The Nature of Product Costing, 59
 - 2.3.1 Product Cost Flows, 60
 - 2.3.2 Job Order Costing, 61
 - 2.3.3 Process Costing, 64
- 2.4 Indirect Cost Allocation, 67
 - 2.4.1 Allocation to Jobs, 68
 - 2.4.2 Allocation of Service Department Overhead, 72
 - 2.4.3 Allocation in Process Costing Systems, 74
- 2.5 Cost Control Utilizing Standards, 75

2.5.1	Material Standards,	75
2.5.2	Labor Standards,	76
2.5.3	Flexible Budgeting,	78
2.6	Analyzing Performance by Cost,	79
2.6.1	Variance Analysis,	79
2.6.2	Breakeven Analysis,	82
2.6.3	Differential Analysis,	85
2.6.4	Profit Relationship of Segments,	88
2.6.5	Profit of the Company,	90
	References,	93

3 Statistical Techniques in Cost Estimation 95

3.1	Introduction,	95
3.1.1	Historical Data Collection,	95
3.1.2	Statistical Inference,	96
3.1.3	Parametric Versus Nonparametric,	96
3.2	Basic Concepts Regarding Statistical Tests,	97
3.2.1	Statement of Hypotheses,	97
3.2.2	Choice of Statistical Test,	98
3.2.3	Level of Significance,	99
3.2.4	The Sampling Distribution,	101
3.2.5	The Region of Rejection,	101
3.2.6	The Statistical Decision,	102
3.3	Parametric Statistical Tests,	102
3.3.1	The Treatment of Outliers,	103
3.3.2	Large-Sample Goodness-of-Fit Testing,	106
3.3.2.1	Graphic Methods,	106
3.3.2.2	Chi-Squared Test,	108
3.3.3	Transformations,	109
3.3.4	Predictive Methods,	111
3.3.4.1	Linear Regression,	112
3.3.4.2	Sampling and Regression Analysis,	117
3.3.4.3	Multiple Regression,	118
3.3.4.4	Selection of Independent Variables,	122
3.4	Nonparametric Statistical Tests,	126
3.4.1	Kruskal-Wallis H Test,	126
3.4.2	Kolmogorov-Smirnov One-Sample Statistic,	128
3.5	Concluding Remarks,	130
	References,	130

4 Discounted Cash Flow Analysis 131

4.1	Introduction,	131
4.1.1	The Time Value of Money Concept and When It Applies,	131

- 4.1.2 Cash Flows, 132
- 4.2 Structuring the Discounted Cash Flow Analysis, 136
 - 4.2.1 Multiple Levels of Investment, 136
 - 4.2.2 Exclusion of Common Cash Flows and Sunk Costs, 136
 - 4.2.3 Equal Capabilities Between Alternatives, 137
 - 4.2.4 Equal Economic Lifetimes, 137
 - 4.2.5 Income Tax Considerations, 138
 - 4.2.6 Disregard Payment Schedules Due to Financing Arrangements, 139
 - 4.2.7 Uncertainties and Risk, 139
- 4.3 Decision Criteria, 140
 - 4.3.1 Present Value, 140
 - 4.3.2 Equivalent Annual Amount, 143
 - 4.3.3 Assumption of an Infinite Horizon, 145
 - 4.3.4 Internal Rate of Return, 146
 - 4.3.5 Example of the Present-Value Method, 148
- 4.4 Selection from Multiple Alternatives, 152
- 4.5 The Relationship Between Interest and Inflation, 157
- 4.6 Choosing a Discount Rate, 164
- 4.7 Concluding Remarks, 166
 - References, 166

5 Learning Curves and Progress Functions

169

- 5.1 Introduction, 169
 - 5.1.1 Objectives/Purpose, 169
 - 5.1.2 Problem Statement, 170
- 5.2 Applied Learning Curve Theory, 173
 - 5.2.1 Assumptions, 173
 - 5.2.2 Constraints, 174
 - 5.2.3 Approaches, 174
 - 5.2.3.1 Wright System, 174
 - 5.2.3.2 Crawford System, 176
- 5.3 Preliminary Considerations, 177
 - 5.3.1 Theoretical First Unit (TFU) Cost, 177
 - 5.3.2 Learning Curve Slope Ranges, 178
- 5.4 Analytical Techniques, 180
 - 5.4.1 Mathematical Relations, 180
 - 5.4.2 Solution Procedures, 182
 - 5.4.2.1 Graphical Solutions, 182
 - 5.4.2.2 Algebraic Solutions Using Established Equations, 184
 - 5.4.2.3 Tabular Solutions, 186
 - 5.4.2.4 Composite Learning Curve, 186

- 5.4.2.5 Computer Solution of Learning Curve Problems, 187
- 5.5 Effects of Design Changes on the Learning Curve, 188
- 5.6 Factors Affecting Learning Curve Slope, 189
- 5.7 Other Information on Learning Curves, 189
 - 5.7.1 Learning Losses Due to Production Interruptions, 189
 - 5.7.2 Learning in Small Lots, 190
 - 5.7.3 Learning Curve/Complexity Relationships, 190
 - 5.7.4 Incentives During Learning, 190
 - 5.7.5 Misapplications of the Learning Curve Concept, 191
 - 5.7.6 Learning in Manual Operations, 191
 - 5.7.7 Learning Curves from Standard Time Data, 191
 - 5.7.8 Learning in Mechanical Assembly Tasks, 191
- 5.8 Concluding Remarks, 192
 - References, 192

6 Detailed Cost Estimating 193

- 6.1 The Anatomy of a Detailed Estimate, 193
 - 6.1.1 Time, Skills, and Labor-Hours Required to Prepare an Estimate, 196
- 6.2 Discussion of Types of Costs, 197
 - 6.2.1 Initial Acquisition Costs, 197
 - 6.2.2 Fixed and Variable Costs, 198
 - 6.2.3 Recurring and Nonrecurring Costs, 198
 - 6.2.4 Direct and Indirect Costs, 198
- 6.3 Collecting the Ingredients of the Estimate, 198
 - 6.3.1 Labor-Hours, 198
 - 6.3.2 Materials and Subcontracts, 200
 - 6.3.3 Labor Rates and Factors, 200
 - 6.3.4 Indirect Costs, Burden, and Overhead, 201
 - 6.3.5 General and Administrative Costs, 201
 - 6.3.6 Fee, Profit, or Earnings, 201
 - 6.3.7 Assembly of the Ingredients, 201
- 6.4 The First Questions to Ask (and Why), 202
 - 6.4.1 What Is It?, 202
 - 6.4.2 What Does It Look Like?, 203
 - 6.4.3 When Is It to Be Available?, 203
 - 6.4.4 Who Will Do It?, 203
 - 6.4.5 Where Will It Be Done?, 203
- 6.5 The Estimate Skeleton: The Work Breakdown Structure, 204
- 6.6 The Hierarchical Relationship of a Detailed Work Breakdown Structure, 204
- 6.7 Functional Elements Described, 206

- 6.8 Physical Elements Described, 206
- 6.9 Treatment of Recurring and Nonrecurring Activities, 208
- 6.10 Work Breakdown Structure Interrelationships, 208
 - 6.10.1 Skill Matrix in a Work Breakdown Structure, 209
 - 6.10.2 Organizational Relationships to a Work Breakdown Structure, 210
- 6.11 Methods Used within the Detailed Estimating Process, 210
 - 6.11.1 Detailed Resource Estimating, 210
 - 6.11.2 Direct Estimating, 210
 - 6.11.3 Estimating by Analogy (Rules of Thumb), 211
 - 6.11.4 Firm Quotes, 211
 - 6.11.5 Handbook Estimating, 211
 - 6.11.6 The Learning Curve, 212
 - 6.11.7 Labor-Loading Methods, 215
 - 6.11.8 Statistical and Parametric Estimating as Inputs to Detailed Estimating, 216
- 6.12 Developing a Schedule, 217
- 6.13 Techniques Used in Schedule Planning, 217
- 6.14 Estimating Engineering Activities, 218
 - 6.14.1 Engineering Skill Levels, 218
 - 6.14.2 Design, 218
 - 6.14.3 Analysis, 218
 - 6.14.4 Drafting, 218
- 6.15 Manufacturing/Production Engineering, 219
 - 6.15.1 Engineering Documentation, 221
- 6.16 Estimating Manufacturing/Production and Assembly Activities, 222
- 6.17 Manufacturing Activities, 222
- 6.18 In-Process Inspection, 224
- 6.19 Testing, 224
- 6.20 Computer Software Cost Estimating, 226
- 6.21 Labor Allowances, 227
 - 6.21.1 Variance from Measured Labor-Hours, 227
 - 6.21.2 Personal, Fatigue, and Delay (PFD) Time, 227
 - 6.21.3 Tooling and Equipment Maintenance, 228
 - 6.21.4 Normal Rework and Repair, 228
 - 6.21.5 Engineering Change Allowance, 228
 - 6.21.6 Engineering Prototype Allowance, 228
 - 6.21.7 Design Growth Allowance, 229
 - 6.21.8 Cost Growth Allowance, 229
- 6.22 Estimating Supervision, Direct Management, and Other Direct Charges, 229
- 6.23 The Use of “Factors” in Detailed Estimating, 230
- 6.24 Concluding Remarks, 231

7	Parametric Estimating	233
7.1	Introduction, 233	
7.1.1	An Overview of Parametric Estimating, 233	
7.1.2	Origins of Parametric Estimating, 235	
7.1.3	Applicability of the Parametric Method, 236	
7.2	Database Development, 237	
7.2.1	Data Collection, Organization, and Normalization, 237	
7.2.2	Bookkeeping Normalizations, 239	
7.3	Model Building, 241	
7.3.1	Common CER Equation Forms, 241	
7.3.2	Choosing the Right Equation Form for the CER, 250	
7.3.3	Measures of Goodness of Fit, 252	
7.3.4	Multiple Regression, 254	
7.4	Model Application, 255	
7.4.1	CER Stratification, 257	
7.4.2	Cost Adjustments and Complexity Factors, 259	
7.4.3	Number of Developmental Units, 259	
7.4.4	Design Inheritance, 259	
7.4.5	Design Complexity, 260	
7.4.6	Production Rate Effects, 260	
7.5	Trends and Directions, 262	
7.5.1	New Applications and Broader Scopes, 262	
7.5.2	Parametrics and Risk Analysis, 262	
7.6	Concluding Remarks, 264	
	References, 265	
8	Risk Analysis for Cost/Schedule/Technical Performance	267
8.1	Risk Analysis, 267	
8.2	Aspects of Risk Analysis, 268	
8.2.1	Probability Theory and Expert Opinion, 269	
8.2.2	Methods for Quantifying Expert Opinion, 270	
8.2.2.1	The Modified Churchman-Ackoff Method, 271	
8.2.2.2	The Normalized Geometric Mean Vector Method, 271	
8.2.2.3	Gamble Method, 272	
8.2.2.4	Diagrammatic Method, 272	
8.2.2.5	The Delphi Technique, 272	
8.3	Risk Analysis Techniques, 272	
8.3.1	Network Analysis, 273	
8.3.1.1	Network Analysis Technique, 279	
8.3.1.2	Critical Path Method (CPM), 280	
8.3.1.3	Program Evaluation and Review Technique (PERT), 282	

- 8.3.1.4 ARTEMIS Probabilistic Analysis of Network (PAN), 283
- 8.3.1.5 Risk Information System and Network Evaluation Technique (RISNET), 287
- 8.3.1.6 Venture Evaluation and Review Technique (VERT), 292
- 8.3.2 Decision Risk Analysis Method, 300
- 8.3.3 Cost Estimating Risk Analysis Technique, 305
 - 8.3.3.1 Stochastic Aggregation Model (SAM), 305
 - 8.3.3.2 Example Case: Project X, 308
 - 8.3.3.2.1 SAM Input Form for Project X, 308
 - 8.3.3.2.2 SAM Output for Project X, 309
 - 8.3.3.3 SAM Technical Notes, 309
 - 8.3.3.3.1 How SAM Handles CER Risk, 310
 - 8.3.3.3.2 Interpretation of SAM Output, 310
- 8.3.4 Risk Factor Method, 311
- 8.4 Application of Risk Analysis Technique, 312
- References, 314

9 Design to Cost 317

- 9.1 Introduction, 317
- 9.2 The Product Design Process, 318
- 9.3 Cost Estimating Models, 325
- 9.4 Decision-Making for Design, 328
 - 9.4.1 Optimization Methods, 328
 - 9.4.2 Single Design Variable, 329
 - 9.4.3 Multiple Design Variables, 330
 - 9.4.4 Geometric Programming for Design, 333
 - 9.4.5 Goal Programming for Design, 349
- 9.5 Concluding Remarks, 352
- References, 352

10 Construction Cost Estimating 353

- 10.1 Introduction, 353
 - 10.1.1 Overview, 353
 - 10.1.2 Consideration of Construction Type, 354
 - 10.1.2.1 Building Construction, 355
 - 10.1.2.2 Heavy Construction, 355
 - 10.1.3 Consideration of Contract Form, 355
 - 10.1.3.1 Cost-Plus Contracts, 355
 - 10.1.3.2 Lump-Sum Contracts, 356
 - 10.1.3.3 Unit-Price Contracts, 356
 - 10.1.4 Degrees of Cost Estimating, 357
 - 10.1.5 Bidding Strategy, 358

- 10.2 Preliminary Cost Estimating, 358
 - 10.2.1 Overview, 358
 - 10.2.2 Preliminary Cost Estimating for Building Construction, 358
 - 10.2.2.1 Area and Capacity Estimates, 359
 - 10.2.2.2 Systems Estimates, 362
 - 10.2.2.3 Comparable Facility Estimates, 362
 - 10.2.2.4 Time Estimates, 364
 - 10.2.3 Preliminary Cost Estimating for Heavy Construction, 364
 - 10.2.3.1 Estimating Highway Construction, 365
- 10.3 Detailed Cost Estimating, 367
 - 10.3.1 Overview, 367
 - 10.3.2 Building Construction, 368
 - 10.3.2.1 Quantity Takeoffs, 368
 - 10.3.2.2 Labor Rates, 369
 - 10.3.2.3 Equipment Rates, 371
 - 10.3.2.4 Subcontracts, 373
 - 10.3.2.5 Indirect Costs, 373
 - 10.3.3 Heavy Construction, 374
 - 10.3.3.1 List of Pay Items, 374
 - 10.3.3.2 Unit Prices, 375
 - 10.3.3.3 Distribution of Indirect Costs, 375
 - 10.3.3.4 Unbalanced Bids, 375
 - 10.3.4 Cash Flow Analysis, 376
- 10.4 Time Schedules in Cost Estimating, 380
 - 10.4.1 Overview, 380
 - 10.4.2 CPM Schedules, 383
 - 10.4.2.1 Arrow Diagramming, 383
 - 10.4.2.2 Precedence Diagramming, 384
 - 10.4.2.3 CPM Calculations, 386
 - 10.4.2.4 Least-Cost Scheduling, 390
 - 10.4.2.5 Payment Progressing, 395
 - 10.4.2.6 Resource Leveling, 395
 - 10.4.3 Pert Schedules, 396
 - 10.4.4 Monte Carlo Simulation Schedules, 401
- 10.5 Concluding Remarks, 403
 - References, 405

11 Cost Estimating in Manufacturing

407

- 11.1 Introduction, 407
- 11.2 Labor Costing, 409
 - 11.2.1 Engineering and Design, 409
 - 11.2.2 Standard Time Data, 413
 - 11.2.2.1 Direct-Time Study, 414
 - 11.2.2.2 Predetermined Systems, 419

- 11.2.3 Labor Rate Schedules, 426
- 11.2.4 Indirect Labor, 427
- 11.3 Materials Costing, 427
 - 11.3.1 Bill of Material, 427
 - 11.3.2 Master Production Schedule, 429
 - 11.3.3 Inventory/Order Costs and Policy, 429
- 11.4 Equipment and Tooling Cost Estimating, 436
 - 11.4.1 Cost Models, 437
 - 11.4.2 Standard Data Tables, 439
- 11.5 Quality Control, Reliability, and Test Estimating, 440
 - 11.5.1 Inspection, 441
 - 11.5.2 Analysis, 441
 - 11.5.3 Scrap and Rework, 441
- 11.6 Other Costs, 442
 - References, 442

12 Cost Implications of Systems/Concurrent Engineering 445

- 12.1 Introduction, 445
- 12.2 Systems Engineering Approach to Design, 447
- 12.3 Design Practice, 452
- 12.4 Case Study Results, 455
- 12.5 Concluding Remarks, 458
 - References, 458

13 Aspects Affecting Cost Estimation in Government Procurement 459

- 13.1 Federal Government Philosophies and Policies, 459
 - 13.1.1 Governmental Perspective, 459
 - 13.1.2 General Statutory Requirements, 460
 - 13.1.3 Broad Policies, 461
- 13.2 Procurement Planning Requirements, 462
 - 13.2.1 Agency Acquisition Plans, 463
 - 13.2.2 Annual Budget Cycle, 463
 - 13.2.3 Multiyear Procurements, 463
- 13.3 Cost Estimation in Government Contracts, 465
 - 13.3.1 Firm-Fixed-Price Contracts, 466
 - 13.3.2 Fixed-Price Contracts with Economic Price Adjustment, 466
 - 13.3.3 Fixed-Price Incentive Contracts, 467
 - 13.3.4 Fixed-Ceiling-Price Contracts with Retroactive Price Redetermination, 468
 - 13.3.5 Fixed-Price Contracts with Prospective Price Redetermination, 469
 - 13.3.6 Firm-Fixed Price, Level-of-Effort Term Contracts, 469
 - 13.3.7 Cost-Sharing Contracts, 470

13.3.8	Cost-Plus-Incentive-Fee Contracts,	470	
13.3.9	Cost-Plus-Award-Fee Contracts,	471	
13.3.10	Cost-Plus-Fixed-Fee Contracts,	472	
13.3.11	Indefinite-Delivery Contracts,	472	
13.3.12	Time-and-Materials, Labor-Hour, and Letter Contracts,	474	
13.3.13	Federal Supply Schedule Contracting,	475	
13.3.14	Facilities Contracts,	475	
13.3.15	Construction and Architect-Engineer Contracts,	475	
13.3.16	Contracts with Educational Institutions,	476	
13.3.17	Contracts with State and Local Governments,	476	
13.4	Cost Accounting Standards and Principles,	477	
13.4.1	Applicability of Government Standards,	477	
13.4.2	Special Cost Terms,	477	
13.4.3	Standards,	478	
13.4.4	Cost Principles,	479	
13.5	Cost Grouping and Structures,	480	
13.5.1	Five-Year Defense Plan,	480	
13.5.2	DOD Program Management,	480	
13.5.3	Contracting,	482	
13.6	Separate Cost Principles,	483	
13.6.1	Compensation for Personal Services,	483	
13.6.2	Special Contracts and Grants,	484	
13.7	Constraints Outside the Cost Estimate,	484	
13.7.1	Limitation-of-Costs Clause,	484	
13.7.2	Practices and Decision Precedents,	484	
13.8	Other Considerations in Cost Estimating for Contracts with the Federal Government,	485	
	References,	486	
14	Computer-Aided Cost Estimating		489
14.1	Introduction,	489	
14.2	State-of-the-Art Cost Estimating Tools,	489	
14.2.1	Simple User Interfaces,	490	
14.2.2	Flexibility,	490	
14.2.3	Automation of Common Cost Estimating Tasks,	490	
14.2.4	Integrated Sets of Generic Tools,	491	
14.2.5	Cost Estimating Shells and Vertical Market Systems,	491	
14.3	Automated Cost Estimation,	492	
14.3.1	Automated Cost Estimating Integrated Tools (ACEIT) Description,	492	
14.3.2	Work Breakdown Structure (WBS) Definition,	493	
14.3.3	Equations, Analogies, Factors, and More,	497	
14.3.3.1	Methodology Specification Using Spreadsheets,	498	

- 14.3.3.2 Methodologies Specified Using ACEIT, 500
- 14.3.4 Learning Curve Adjustments, 501
 - 14.3.4.1 Discontinuous Learning Curves, 503
 - 14.3.4.2 Rate-Adjusted Learning Curves, 503
 - 14.3.4.3 Shared Learning Curves, 504
- 14.3.5 G&A, Fee, Overhead, Fiscal-Year, and Dollar Unit Adjustment, 505
- 14.3.6 Time Phasing the Estimate, 506
- 14.3.7 “What-if” (Sensitivity) Analysis, 509
- 14.3.8 Documentation, 510
- 14.4 Database Software, 514
 - 14.4.1 Relational Databases, 516
 - 14.4.2 Typical Database Software Packages, 516
 - 14.4.3 Automated Cost Database, 516
 - 14.4.3.1 Database Administrator, 517
 - 14.4.3.2 Database Entry, 517
 - 14.4.3.3 Search and Retrieval, 518
- 14.5 Statistical Packages, 518
- 14.6 Risk Analysis Tools, 521
- 14.7 Pricing Tools, 525
- 14.8 Specialized Cost Estimating Tools, 526
 - 14.8.1 Black-Box Estimator (BBEST) Models, 526
 - 14.8.2 PRICE Models, 526
- 14.9 Hardware Devices, 528
- 14.10 Concluding Remarks, 530
 - 14.10.1 Define the Problem to Be Estimated, 530
 - 14.10.2 Create a Test Case, 531
 - 14.10.3 Identify Candidate Software/Hardware and Test It, 531
- References, 531

15 The Software Acquisition Process

533

- 15.1 Overview, 533
 - 15.1.1 The Life Cycle, 534
 - 15.1.2 The Acquisition Contract, 534
 - 15.1.3 Monitoring and Inspection, 536
 - 15.1.4 Software Indicators, 537
- 15.2 Model Request for Proposal (RFP), 537
 - 15.2.1 System Specification, 539
 - 15.2.2 Instructions to Bidders, 539
 - 15.2.3 Statement of Work (SOW), 540
 - 15.2.4 Contract Data Requirements List (CDRL), 542
 - 15.2.5 Experience, 542
- 15.3 Software Development Status Indicators, 543
 - 15.3.1 Requirements Stability, 544

- 15.3.2 Software Development Manpower, 548
- 15.3.3 Software Development Progress, 548
- 15.3.4 Computer Resource Utilization, 552
- 15.3.5 Schedule Risk Analysis, 553
- 15.3.6 Trouble Report Resolution, 554
- 15.3.7 Software Product Delivery, 556
- 15.3.8 Software Supportability, 557
- 15.4 Supportability Assessment, 559
- 15.5 Concluding Remarks, 563
- References, 564

16 Software Development Effort Estimating

565

- 16.1 Introduction, 565
- 16.2 Why So Challenging?, 565
- 16.3 Estimation Factors, 566
 - 16.3.1 Personnel Characteristics, 566
 - 16.3.2 Product Characteristics, 567
 - 16.3.3 Development Environment and Process Maturity, 568
- 16.4 Methods of Estimation, 569
 - 16.4.1 Analogy Estimation, 569
 - 16.4.2 Parametric Estimation, 570
 - 16.4.3 Detailed Estimation, 573
 - 16.4.3.1 Software Development Phases, 576
 - 16.4.3.1.1 Software Requirements Analysis, 576
 - 16.4.3.1.2 Product Design, 576
 - 16.4.3.1.3 Detailed Design, 577
 - 16.4.3.1.4 Software Code and Unit Test, 577
 - 16.4.3.1.5 Software Integration and Functional Test, 577
 - 16.4.3.2 Factors Affecting Detailed Software Cost Estimates, 577
 - 16.4.3.3 Establishing Skill Categories, Skill Levels, and Labor Rates, 579
 - 16.4.3.4 Estimating, Pricing, and Publishing the Estimate, 580
- 16.5 Increasing the Accuracy of Software Cost Estimates, 583
 - 16.5.1 Standardize the Development Process, 583
 - 16.5.2 Establish Metrics Database, 584
 - 16.5.3 Standardize the Estimation Process, 585
- 16.6 Case Study: Software Effort Estimates for the BEST EFFORT System, 587
 - 16.6.1 End Product Requirements, 587
 - 16.6.2 BEST EFFORT Parametric Effort Estimation, 589

- 16.6.3 BEST EFFORT Detailed Effort Estimation, 592
- 16.6.4 Results Summary, 595
- 16.7 Concluding Remarks, 596
- References, 597

17 Software Life Cycle Cost Estimation

599

- 17.1 Introduction, 599
 - 17.1.1 Support Activity, 599
 - 17.1.2 Independent Verification and Validation, 600
 - 17.1.3 Maintenance, 601
 - 17.1.4 Description of Historical Projects, 601
- 17.2 Support Activities Estimation, 601
 - 17.2.1 Determining Support Items, 602
 - 17.2.2 Software Project Management, 603
 - 17.2.3 Project Manager Technical Assistance, 604
 - 17.2.4 Project Plan and Standards Preparation, 605
 - 17.2.5 Schedule Preparation and Updating, 606
 - 17.2.6 Administration Support, 607
 - 17.2.7 Software Development Library, 608
 - 17.2.8 Documentation Generation, Library, and Documentation Processing, 609
 - 17.2.9 Configuration Management, 611
 - 17.2.10 Software Quality Assurance, 612
 - 17.2.11 Software Development Environment, 614
 - 17.2.12 Facilities, 616
 - 17.2.13 Software Development Supplies, 617
 - 17.2.14 Formal Training and Help Desk, 618
 - 17.2.15 User Operations Training and Installation Support, 619
 - 17.2.16 Budget Reserves, 620
- 17.3 Independent Verification and Validation, 621
 - 17.3.1 IV&V Activities, 621
 - 17.3.1.1 Determine the Program Risks and Constraints, 622
 - 17.3.1.2 Tailor the IV&V Program, 623
 - 17.3.1.3 Execute the IV&V Program, 623
 - 17.3.1.4 Measure the IV&V Results/Impacts, 624
 - 17.3.1.5 Focus Future IV&V Efforts, 624
 - 17.3.2 How Much for IV&V?, 624
- 17.4 Software Maintenance Estimation, 626
 - 17.4.1 Sustaining Engineering and Scope Changes, 626
 - 17.4.2 Variations in Software Maintenance Activities, 627
 - 17.4.3 Major Maintenance Cost Drivers, 628
 - 17.4.4 Methodology for Estimating Software Maintenance, 629
 - References, 630

18	Artificial Intelligence in Cost Estimating	633
18.1	Introduction,	633
18.2	Knowledge-Based Cost Estimation Paradigm,	636
18.3	Formal Models,	639
18.4	A Frame-Based System,	640
18.4.1	Building Work Element Structures,	641
18.4.2	Skill Category and Skill Mix Determination,	641
18.4.3	Scheduling and Resource Adjustments,	642
18.4.4	Cost Growth and Contingency Estimation,	642
18.4.5	Parametric Estimating,	643
18.4.6	Cost Factor Development and Use,	643
18.4.7	Make-or-Buy Criteria and Determination,	644
18.4.8	Determining Mix and Magnitude of Independent Research and Development,	644
18.4.9	Profit and Profitability Determination and Planning,	645
18.4.10	Purchasing Decision Making (Source Evaluation and Selection),	645
18.5	Concluding Remarks,	646
	References,	646
19	Cost Estimating as a Profession	647
19.1	Introduction,	647
19.2	What Is Cost Estimating?,	648
19.3	The Cost Estimating Discipline,	649
19.4	The Changing Role of the Cost Estimator,	651
19.5	Training and Education,	651
19.5.1	American Association of Cost Engineers,	652
19.5.2	American Society of Professional Estimators,	652
19.5.3	Institute for Management Accountants,	653
19.5.4	International Society of Parametric Analysts,	654
19.5.5	National Contract Management Association,	654
19.5.6	Society of American Value Engineers,	655
19.5.7	Society of Cost Estimating and Analysis,	655
19.6	The Changing Cost Estimating Environment,	655
	References,	656
	Dictionary of Estimating Terms	657
	Index	711