## TABLE OF CONTENTS

INTRODUCTION TO THE VOLUME	vi
1. PSYCHOLOGICAL ASPECTS OF RISK BEARING	1
The Psychogenetic Approach to Risk Jean-Pascal Assailly	3
Contextual Effects and the Influence of the Frame on Decision Making Bernard Cadet	17
CE-PE Bias and Probability Level: An Anchoring Model of their Interaction	
Paul J.H. Schoemaker and John C. Hershey	35
2. NEW DEVELOPMENTS IN THE THEORY OF RISK AVERSION	57
Non-Additive Probabilities and the Measure of Uncertainty and Risk Aversion: A Proposal Aldo Montesano	59
X A Precautionary Tale of Risk Aversion and Prudence Louis Eeckhoudt and Harris Schlesinger	75
Embodied Risk: 'Framing', Consumption Style and the Deterrence of Crimes of Passion	0.1
Jerome Rothenberg	91
3. NON-EXPECTED UTILITY MODELS AND TESTS	117
Estimation of Expected Utility and Non-Expected Utility Preference Functionals Using Complete Ranking Data Enrica Carbone and John D. Hey	119
The 'Closing In' Method: An Experimental Tool to Investigate Individual Choice Patterns Under Risk	
Mohammed Abdellaoui and Bertrand Munier	141
Gains and Losses in Nonadditive Expected Utility Rakesh Sarin and Peter Wakker	157

Beth Allen

Forward Induction Criteria Gisèle Umbhauer

<b>V1</b>	TABLE OF CONTENTS	
X An Outline of My Main Contribu Experience, and Applications Maurice Allais	tions to Risk and Utility Theory: Theory,	
	173	
4. MULTIPLE CRITERIA DEC	CISION-MAKING UNDER	
UNCERTAINTY	223	
Multiattribute Analysis Based on S Kazimierz Zaras and Jean-Mare	Stochastic Dominance c Martel 225	
Aggregation and Uncertainties in I	Deliberated Evaluation	
Quingsan Cao and Jean-Pierre l	Protzen 249	
Multicriteria Decision Model and l Organization: An Application in Ir	Decision Making Process in an	
Claude Pellegrin	261	
5. PRODUCTION, FIRMS AND	MARKETS 273	
Expected Profits and Information U Eirik Romstad and Per Kristian	Under Uncertainty Rørstad 275	
Market Preferences Revealed by Pr Markets	ices: Non-Linear Pricing in Slack	
Alain Chateauneuf, Robert Kast	and Alain Lapied 289	
Risk, Time and Financial Decision		
François Quittard-Pinon and Jaco	ques Sikorav 307	
6. GAMES AND SOCIAL CHOIC	CE 323	
Ambiguity-Aversion and Non-Addit Games: Experimental Evidence		
Colin F. Camerer and Risto Karja	323	
On Regular Composed Tournaments		
Gilbert Laffond, Jean Laine and J	ean-Francois Laslier 359	
Market Games with Asymmetric Info Many States of the World	ormation: The Core with Finitely	

Information Transmission in Signalling Games: Confrontation of Different

377

413