

Contents

	Introduction and Biography	ix
	Sources	xv
	SIMILARITY	1
	Editor's Introductory Remarks	3
1	Features of Similarity Amos Tversky	7
2	Additive Similarity Trees Shmuel Sattath and Amos Tversky	47
3	Studies of Similarity Amos Tversky and Itamar Gati	75
4	Weighting Common and Distinctive Features in Perceptual and Conceptual Judgments Itamar Gati and Amos Tversky	97
5	Nearest Neighbor Analysis of Psychological Spaces Amos Tversky and J. Wesley Hutchinson	129
6	On the Relation between Common and Distinctive Feature Models Shmuel Sattath and Amos Tversky	171
	JUDGMENT	187
	Editor's Introductory Remarks	189
7	Belief in the Law of Small Numbers Amos Tversky and Daniel Kahneman	193
8	Judgment under Uncertainty: Heuristics and Biases Amos Tversky and Daniel Kahneman	203
9	Extensional vs. Intuitive Reasoning: The Conjunction Fallacy in Probability Judgment Amos Tversky and Daniel Kahneman	221
10	The Cold Facts about the "Hot Hand" in Basketball Amos Tversky and Thomas Gilovich	257
	Editor's Introductory Remarks to Chapter 11	267

11	The “Hot Hand”: Statistical Reality or Cognitive Illusion?	269
	Amos Tversky and Thomas Gilovich	
12	The Weighing of Evidence and the Determinants of Confidence	275
	Dale Griffin and Amos Tversky	
13	On the Evaluation of Probability Judgments: Calibration, Resolution, and Monotonicity	301
	Varda Liberman and Amos Tversky	
14	Support Theory: A Nonextensional Representation of Subjective Probability	329
	Amos Tversky and Derek J. Koehler	
15	On the Belief That Arthritis Pain Is Related to the Weather	377
	Donald A. Redelmeier and Amos Tversky	
16	Unpacking, Repacking, and Anchoring: Advances in Support Theory	383
	Yuval Rottenstreich and Amos Tversky	
	PREFERENCE	403
	Editor’s Introductory Remarks	405
	Probabilistic Models of Choice	411
17	On the Optimal Number of Alternatives at a Choice Point	413
	Amos Tversky	
18	Substitutability and Similarity in Binary Choices	419
	Amos Tversky and J. Edward Russo	
19	The Intransitivity of Preferences	433
	Amos Tversky	
20	Elimination by Aspects: A Theory of Choice	463
	Amos Tversky	
21	Preference Trees	493
	Amos Tversky and Shmuel Sattath	
	Choice under Risk and Uncertainty	547
22	Prospect Theory: An Analysis of Decision under Risk	549
	Daniel Kahneman and Amos Tversky	

23	On the Elicitation of Preferences for Alternative Therapies	583
	Barbara J. McNeil, Stephen G. Pauker, Harold C. Sox, Jr., and Amos Tversky	
24	Rational Choice and the Framing of Decisions	593
	Amos Tversky and Daniel Kahneman	
25	Contrasting Rational and Psychological Analyses of Political Choice	621
	George A. Quattrone and Amos Tversky	
26	Preference and Belief: Ambiguity and Competence in Choice under Uncertainty	645
	Chip Heath and Amos Tversky	
27	Advances in Prospect Theory: Cumulative Representation of Uncertainty	673
	Amos Tversky and Daniel Kahneman	
28	Thinking through Uncertainty: Nonconsequential Reasoning and Choice	703
	Eldar Shafir and Amos Tversky	
29	Conflict Resolution: A Cognitive Perspective	729
	Daniel Kahneman and Amos Tversky	
30	Weighing Risk and Uncertainty	747
	Amos Tversky and Craig R. Fox	
31	Ambiguity Aversion and Comparative Ignorance	777
	Craig R. Fox and Amos Tversky	
32	A Belief-Based Account of Decision under Uncertainty	795
	Craig R. Fox and Amos Tversky	
	Contingent Preferences	823
33	Self-Deception and the Voter's Illusion	825
	George A. Quattrone and Amos Tversky	
34	Contingent Weighting in Judgment and Choice	845
	Amos Tversky, Shmuel Sattath, and Paul Slovic	
35	Anomalies: Preference Reversals	875
	Amos Tversky and Richard H. Thaler	

36	Discrepancy between Medical Decisions for Individual Patients and for Groups	887
	Donald A. Redelmeier and Amos Tversky	
37	Loss Aversion in Riskless Choice: A Reference-Dependent Model	895
	Amos Tversky and Daniel Kahneman	
38	Endowment and Contrast in Judgments of Well-Being	917
	Amos Tversky and Dale Griffin	
39	Reason-Based Choice	937
	Eldar Shafir, Itamar Simonson, and Amos Tversky	
40	Context-Dependence in Legal Decision Making	963
	Mark Kelman, Yuval Rottenstreich, and Amos Tversky	
	Amos Tversky's Complete Bibliography	995
	Index	1001