Contents

Foreword 9

Chapter 1. Roles and role-playing 13

Introduction 13
Simulation and gaming 14
Role-play 16
Concept of role 17
Role-taking 18
Role-playing 19

Chapter 2. The place of role-play in teaching and training 23

Advantages of role-play 24
Disadvantages of role-play 27
Subject areas 29
Age groups 31
Training and development of tutors 33
Summary 36

Chapter 3. The systematic approach 39

Setting objectives, integrating into the curriculum 41
Objectives 44
External constraints 44
Critical factors 46
Choosing or writing the role-play 47
Running the role-play 47
Debriefing 48
Follow-up 49

Chapter 4. Types of role-play 51

Basic categories of role-play 51
Summary 61
The two basic approaches 63
Framework constraints 64
Characteristics 66
Method 66
Using the classifications 67
Choosing a role-play 69

Chapter 5. Preparing for role-play 71

The graduated lead-in 72
Warm-up games 76
Writing the scenario 78
Writing the role-briefs 81
Player invention 85
Allocating roles 86
Briefing the observers 87
Other preparations 91

Chapter 6. The hidden agenda 95

An introductory probe 95
Stereotypes in advertising 96
The stereotype in role-play 97
The hidden curriculum 99
Summary 104

Chapter 7. Running the role-play session 105

The basic techniques 105
Special techniques 111
The tutor's role 120
Intervention and involvement 122

Chapter 8. Debriefing 127

The importance of debriefing 127
When, where and how long 131
The logic of debriefing 132
The sequence of debriefing 134
The three phases of questioning 136

Techniques 139
The use of closed circuit television 143

Chapter 9. Other experiential methods 151

Psychodrama 154
Fixed role therapy 155
Sociodrama 156
Encounter group 156
Simulated cases 157
Creative drama 158

Chapter 10. Other uses of role-play 159

Modelling 159
Specific training 160
Assessment 162
Research 163
Change agent 164
Revision 165
Learning by writing 165

Chapter 11. Linked role-play 167

Sequential 167
Transposed 169
Interactive 170
Progressive 173
Thematic sequence 175
Integrated 176

References 179

Journals 181

Index 183