
Contents

| | |
|---|-------|
| Series Foreword | xv |
| <i>Robert D. Pritchard, Series Editor</i> | |
| Foreword | xvii |
| <i>Lyman W. Porter</i> | |
| Preface | xix |
| Acknowledgments | xxiii |
| Contributors | xxv |
| | |
| 1 The Three C's of Work Motivation: Content, Context, and Change | 1 |
| <i>Ruth Kanfer, Gilad Chen, and Robert D. Pritchard</i> | |
| | |
| 2 The Measurement and Analysis of Motivation | 17 |
| <i>Robert E. Ployhart</i> | |
| | |
| 3 Motivation for What? A Multivariate Dynamic Perspective of the Criterion | 63 |
| <i>Reeshad S. Dalal and Charles L. Hulin</i> | |
| | |
| 4 Goal Choice and Decision Processes | 101 |
| <i>Howard J. Klein, James T. Austin, and Joseph T. Cooper</i> | |
| | |
| 5 Goal-Striving and Self-Regulation Processes | 151 |
| <i>James M. Diefendorff and Robert G. Lord</i> | |
| | |
| 6 Self-Regulation and Multiple Deadline Goals | 197 |
| <i>Terence R. Mitchell, Wendy S. Harman, Thomas W. Lee, and Dong-Yeol Lee</i> | |
| | |
| 7 Designing Motivating Jobs: An Expanded Framework for Linking Work Characteristics and Motivation | 233 |
| <i>Sharon K. Parker and Sandra Ohly</i> | |
| | |
| 8 Motivation in and of Work Teams: A Multilevel Perspective | 285 |
| <i>Gilad Chen and Celile Itir Gogus</i> | |

| | | |
|-----------|---|-----|
| 9 | Leadership Processes and Work Motivation | 319 |
| | <i>Stephen J. Zaccaro, Katherine Ely, and Johnathan Nelson</i> | |
| 10 | Organizational Systems and Employee Motivation | 361 |
| | <i>Wendy R. Boswell, Alexander J. S. Colvin, and Todd C. Darnold</i> | |
| 11 | Motivation to Engage in Training and Career Development | 401 |
| | <i>Daniel C. Feldman and Thomas W. H. Ng</i> | |
| 12 | A Self-Regulatory Perspective on Navigating Career Transitions | 433 |
| | <i>Connie R. Wanberg and John Kammeyer-Mueller</i> | |
| 13 | Nonwork Influences on Work Motivation | 471 |
| | <i>Ellen Ernst Kossek and Kaumudi Misra</i> | |
| 14 | Social-Cultural Influences on Work Motivation | 501 |
| | <i>Miriam Erez</i> | |
| 15 | Essays from Allied Disciplines | 539 |
| | Introduction..... | 539 |
| | Making Time for Memory and Remembering Time in Motivation Theory | 541 |
| | <i>Stephen M. Fiore</i> | |
| | The Social Context of Work Motivation: A Social- Psychological Perspective | 553 |
| | <i>Verlin B. Hinsz</i> | |
| | Motivation and Expertise at Work: A Human Factors Perspective | 568 |
| | <i>Eduardo Salas, Katherine A. Wilson, and Rebecca Lyons</i> | |
| | Motivation in Health Psychology: A Social-Cognitive Perspective | 576 |
| | <i>James E. Maddux</i> | |
| | Law and Motivation..... | 581 |
| | <i>Gary L. Renz and Richard D. Arvey</i> | |
| | Work Motivation: Insights from Economics..... | 588 |
| | <i>Bruce E. Kaufman</i> | |

| | |
|---|-----|
| 16 Work Motivation: Forging New Perspectives and Directions in the Post-Millennium | 601 |
| <i>Ruth Kanfer, Gilad Chen, and Robert D. Pritchard</i> | |
| Author Index | 633 |
| Subject Index | 661 |