Contents

Preface						X1
1. Behaviour from the Standpoint of	a Psyc	chologi	st			1
'Man-as-scientist'						2
Same and different						4
Binary distinctions		• •				5
Range, focus, and context.						6
Conceptual organization						6
The elaborative choice						7
Logical relations						8
Differentiation of structure						9
An evolutionary perspective						11
Permeability and change						12
Structure and experience						14
Interpersonal relations						17
Recapitulation and prospect				• •	• •	19
2. Evaluating Idiographic Contexts of	f Mea	ning				20
Repertory grid theory and tech	nique					20
Elicited versus supplied constru						23
Meaning and context						27
Meaning and implication						28
Assessing individual conceptua						31
Construct and figure interaction		• •	••			36
3. Conceptual Structures and Their	Develo	pment				42
Differentiation						42
Integration			• •			50
Subsystem specialization						53
Hierarchical organization						54
Integration versus confusion						59

4. Fragmentation and Thought Disorder	63
Loosened construing	63
Serial invalidation	70
The specificity hypothesis	77
Validity and clinical utility	84
Social deviations	93
Serial validation	96
5. Sharing the Perspectives of Others	102
Forming impressions	102
Conversations and other exchanges	103
Couples	106
Friends	112
Acquaintances	117
Therapists and clients	122
6. Conceptual Reorganization and Change	127
Fixed role therapy	127
Two clinical illustrations	130
An experimental evaluation	135
Fluency through reconstruction	138
Differences in conceptual structure between client and therapis	t. 148
7. Assimilation and Contrast	155
Construct lopsidedness	156
The golden section hypothesis	160
The structure of the self-concept	166
Anxiety	171
Nominal versus contrastive poles	173
8. New Directions	181
Environmental images	182
Dimensions of aesthetic experience	186
Professional roles: does training make a difference?	188
Anticipating political events	195
New approaches to an old problem: predicting behaviour	199
The development of sociality	203
	212
Afterword	
References	215
Author Index	229
Subject Index	235