

# Contents

## PART I

### Studies with Self-Disclosure Questionnaires

1. Some Factors in Self-Disclosure	3
2. Self-Disclosure and Liking	13
3. Knowing, Liking, and the "Dyadic Effect" in Men's Self-Disclosure	19
4. Factors in the Self-Disclosure Inputs of College Students	28
5. Self-Disclosure in Britain, Puerto Rico, and the United States	36
6. Age Trends in Self-Disclosure	45
7. Religious Denomination and Self-Disclosure	53
8. Police Officers versus College Students	55
9. Academic Competence and Self-Disclosure	59
10. Some Personality Factors in Self-Disclosure	65
11. Physical Contact and Self-Disclosure	78
12. Self-Disclosure, Physical Appearance, and Interpersonal Attraction	89
13. Factor Analysis of a Self-Disclosure Questionnaire	94
14. Summary, Conclusions, and Prospects of Self-Disclosure Research with Questionnaires	101

## PART II

### Self-Disclosure in the Laboratory

15. The Effects of Experimenters' Disclosure on Subjects' Self-Disclosure	108
16. Experimenter-Disclosure and Performance on Psychological Tests	123

17. Experimenter-Subject Acquaintance and Learning	131
18. Experimenter's Disclosure and Subject's Perception of the Experimenter	136
19. Experimenter-Subject "Distance" and Self-Disclosure	139
20. High versus Low Disclosers: A Contest	151
21. Attitude toward Death and Self-Disclosure	158

### PART III

#### Some Implications of Self-Disclosure Research

22. Are Self-Disclosure Questionnaires Valid?	168
23. A Disclosure Game	173
24. The Transparent Way	180
25. Summary, Conclusions, and Implications	185
Epilogue	187
Appendix 1. Topics of the Sixty-Item Self-Disclosure Questionnaire	189
Appendix 2. The Parent-Cathexis Questionnaire	192
Appendix 3. Fifteen Disclosure Topics Used in Study of Nursing Faculty and Graduate Students in Psychology	194
Appendix 4. The Forty-Item Self-Disclosure Questionnaire	195
Appendix 5. The Twenty-Five Item Self-Disclosure Questionnaire	199
Appendix 6. Self-Disclosure Topics For Children Aged 6 to 12	201
Appendix 7. Protestant Religious Behavior Scale	203
Appendix 8. A Forty-Item Self-Disclosure Questionnaire with Topics Rated for Intimacy Value	205
Appendix 9. The Game of "Invitations"	209
Appendix 10. Measure of Subjects' Trust of Experimenter	212
Appendix 11. Twenty Self-Disclosure Topics Rated for Intimacy Value	214
Appendix 12. Twenty-One Self-Disclosure Questions Rated for Intimacy Value	215
Appendix 13. Haymes (1969) Technique for Measuring Self- Disclosure from Tape-Recorded Interviews	216
Appendix 14. Paired-Associate Word Lists	219

Appendix 15. Impression Scale	220
Appendix 16. Ten Disclosure Topics	222
Appendix 17. The Experience of Being a "Subject"	223
Appendix 18. Instructions to Subjects for Reporting Past Disclosure, and Willingness to Disclose the Twenty-One Topics in Appendix 12	225
Appendix 19. Self-Disclosure Questionnaire Used to Select High- and Low-Disclosing Subjects	227
Appendix 20. Twenty Disclosure Topics Used as Guides For Mutual Interviewing by "High" Disclosers, "Low" Disclosers, and in Mixed, "High"-Low" Dyads	229
Appendix 21. Greene's (1964) Sentence Completion Blank for Measuring Self-Disclosure	230
Appendix 22. Disclosure Profiles Used in Lefkowitz's Study	235
<b>Bibliography</b>	239
<b>Name Index</b>	245
<b>Subject Index</b>	247