

Contents

Preface	ix
Chapter 1 The Development of Self-understanding and Understanding Others	1
Chapter 2 Ordinary Language and Personality Descriptions	28
Chapter 3 A Lexical Analysis of Trait Names	52
Chapter 4 Conceptual Analysis and Empirical Method	76
Chapter 5 Lexical and Semantic Analysis: 'Internal' Aspects of Personality	94
Chapter 6 Lexical and Semantic Analysis: 'External' Aspects of Personality	120
Chapter 7 Lexical and Semantic Analysis: 'Social' and Other Aspects of Personality	138
Chapter 8 The Psychological Case-study	162
Chapter 9 A General Theory of Personal Adjustment	205
Chapter 10 Characterization in Fiction	227
Bibliography.	257
Author Index	265
Subject Index	269