

# Contents

	CHAPTER 1	INTRODUCTION	1
	CHAPTER 2	PERCEIVING THE OTHER PERSON	20
CHAPTER 3	THE OTHER PERSON AS PERCEIVER		59
	CHAPTER 4	THE NAIVE ANALYSIS OF ACTION	79
	CHAPTER 5	DESIRE AND PLEASURE	125
	CHAPTER 6	ENVIRONMENTAL EFFECTS	164
	CHAPTER 7	SENTIMENT	174
	CHAPTER 8	UGHT AND VALUE	218
	CHAPTER 9	REQUEST AND COMMAND	244
	CHAPTER 10	BENEFIT AND HARM	252
CHAPTER 11	REACTION TO THE LOT OF THE OTHER PERSON		277
	CHAPTER 12	CONCLUSION	295
	APPENDIX: A NOTATION FOR REPRESENTING INTERPERSONAL RELATIONS		299
		BIBLIOGRAPHY	303
		AUTHOR INDEX	313
		SUBJECT INDEX	317