

## Contents

Preface	vii	
1. The Pervasiveness of Assumptions About Human Nature	1	
2. The Historical Background of Assumptions About Human Nature	20	
3. Conceptualizing Philosophies of Human Nature	45	
4. Measurement of Philosophies of Human Nature	80	
5. Group Differences	112	
6. Relationship of Philosophies of Human Nature to Attitude, Personality, and Aptitude Variables	138	
7. Relationship of Philosophies of Human Nature to Interpersonal Behavior	170	
8. Determinants of Philosophies of Human Nature <i>with Lois Stack and Carl E. Young</i>	201	
9. The Zeitgeist and Philosophies of Human Nature, or, Where Did All the Idealistic, Imperturbable Freshmen Go? <i>with Norma J. Baker</i>	224	
10. Philosophies of Human Nature: How Much Change Is Possible? <i>with George W. Baxter, Jr., and Robert N. Claxton</i>	240	
11. A Time for Taking Stock <i>with Jonatha Atyas</i>	275	
Appendix A: PHN Scale, in Its Usual Format	294	
Appendix B: PHN Subscale Items, Grouped by Subscale		299
Appendix C: Revised Subscales for PHN Scale	304	
Appendix D: Behavior Insight Test	307	

Appendix E: Interpretations of Government Policy Scale	311
Appendix F: Stack's Trust Rating Scale	316
Appendix G: Children's PHN Scale	317
Appendix H: Chi-Square Comparisons of CSQ Data	324
References	328
Name Index	351
Subject Index	359
About the Authors	366