

Contents

Contributors v

Preface vii

1. Introduction

H. TAJFEL 1

A general perspective 1

The main issues 7

I

The Psychological Structure of Intergroup Relations

2. Interindividual Behaviour and Intergroup Behaviour

H. TAJFEL 27

When does interindividual behaviour become intergroup behaviour? 27

The interpersonal-intergroup continuum 38

From social mobility to social movements 45

3. Social Categorization, Social Identity and Social Comparison

H. TAJFEL 61

Social categorization and social identity 61

Social identity and social comparison 64

Social comparison and relative deprivation 67

4. The Achievement of Group Differentiation

H. TAJFEL 77

The "minimal" intergroup experiments and "real" social contexts 77

Strategies of intergroup differentiation 86

II

Social Categorization and Intergroup Differentiation

5. Social Categorization and Social Discrimination
in the Minimal Group Paradigm
- J. TURNER 101
- Introduction 101
- Experiment I: Social categorization, personal gain and
ingroup favouritism 108
- Experiment II: Social identity, personal gain and ingroup
favouritism 122
- Discussion and general conclusions 133
6. Crossed Category Memberships in Intergroup
Relations
- J.-C. DESCHAMPS and W. DOISE 141
- Introduction 141
- Experiment I: The effects of sex and age category
crossing 145
- Experiment II: The effects of sex and arbitrary criterion
category crossing 148
- Discussion 157
- Conclusion 158
7. The Accentuation of Intra-category Similarities
- W. DOISE, J.-C. DESCHAMPS and G. MEYER 159
- Accentuation of inter-sex similarities 161
- Accentuation of similarities among Swiss
linguistic groups 165
- Conclusion 168

III

Status, Legitimacy and Stability
in Intergroup Relations

8. Status Differences, Comparative Relevance and
Intergroup Differentiation
- A. VAN KNIPPENBERG 171
- Introduction 171
- Hypotheses 178
- Method 179
- Results 184
- Discussion 191

9.	Social Status, Cognitive Alternatives and Intergroup Relations	
	J. TURNER and R. BROWN	201
	Introduction	201
	The theoretical problem	202
	Social identity and intergroup relations	203
	Insecure social identity	205
	The hypothesis	208
	The experiment: Legitimacy and stability in intergroup relations	209
	Discussion and conclusions	221
	Appendix	226
10.	Social Comparison, Similarity and Ingroup Favouritism	
	J. TURNER	235
	Introduction	235
	The experiment	239
	Discussion	244
11.	Social Comparison and Social Recognition: Two complementary processes of identification	
	S. MOSCOVICI and G. PAICHELER	251
	Introduction	251
	Defensive and assertive distinctiveness	253
	Forms of identification in majority and minority groups	256
	The experiments	260
	Conclusion	264

IV

Patterns of Differentiation

12.	Social Differentiation	
	G. LEMAINE, J. KASTERSZTEIN and B. PERSONNAZ	269
	Introduction	269
	Empirical research	271
	The open social system and strategies of differentiation	281
	Social identity and uniqueness	286
	Social categorization, differential treatment and distinctiveness	294
	Conclusion	299

13. Some Effects of Marginal Social Identity	
G. BREAKWELL	301
Introduction	301
The mechanisms of social identity	304
Previous findings	309
The study: Illegitimate and legitimate group membership	311
Discussion	328
Conclusion	332
Appendix	333

V

Social Contexts

14. Social Categorization and Intergroup Behaviour in Children	
G. VAUGHAN	339
Theoretical background	339
Interpersonal relations in the laboratory	342
Interpersonal relations in the field	344
Intergroup relations in the laboratory	347
Intergroup relations in the field	353
Relative gain: A social necessity?	358
15. Linguistic Differentiation in Ethnic Groups	
H. GILES	361
A classification of ethnolinguistic differences	361
Towards a theoretical framework	380
A theoretical integration	386
16. Divided We Fall: An analysis of relations between sections of a factory workforce	
R. BROWN	395
General background information	395
The study: Participants, interview format and dependent measures	411
The study: Findings	415
Concluding remarks	426
Summary	429

17. The Changing Status of Women in Society: An intergroup perspective	
J. WILLIAMS and H. GILES	431
Introduction	431
Previous approaches	432
Tajfel's theory	433
Strategies of social change	438
Conclusion	445
 References	 447
 Subject Index	 467