

Contents

Introduction	ix
<i>Constantine Sedikides, John Schopler, Chester A. Insko</i>	
I INTERGROUP COGNITION AND INTERGROUP BEHAVIOR: CONCEPTUAL ISSUES	1
1 Parsimony and Pluralism in the Psychological Study of Intergroup Processes	3
<i>Mark Schaller, Michelle Ceynar Rosell, Charles H. Asp</i>	
2 Categorical and Dynamic Groups: Implications for Social Perception and Intergroup Behavior	27
<i>David Wilder and Andrew F. Simon</i>	
II INTERINDIVIDUAL VERSUS INTERGROUP COGNITION AND BEHAVIOR	45
3 Perceiving Social Groups: The Importance of the Entitativity Continuum	47
<i>David L. Hamilton, Steven J. Sherman, Brian Lickel</i>	
4 Differential Distrust of Groups and Individuals	75
<i>Chester A. Insko and John Schopler</i>	
	vii

5	Personal Control, Entitativity, and Evolution <i>Chester A. Insko, John Schopler, Constantine Sedikides</i>	109
	III PROCESSES AFFECTING INTERGROUP COGNITION AND INTERGROUP BEHAVIOR: PERCEPTUAL AND JUDGMENTAL PROCESSES	121
6	Group Variability and Covariation: Effects on Intergroup Judgment and Behavior <i>Patricia W. Linville and Gregory W. Fischer</i>	123
7	Judging and Behaving Toward Members of Stereotyped Groups: A Shifting Standards Perspective <i>Monica Biernat, Theresa K. Vescio, Melvin Manis</i>	151
8	The Role of Stereotypic Knowledge in the Construal of Person Models <i>Bernd Wittenbrink, Bernadette Park, Charles M. Judd</i>	177
	IV PROCESSES AFFECTING INTERGROUP COGNITION AND BEHAVIOR: MOTIVATIONAL AND SOCIAL PROCESSES	203
9	A Systemic View of Behavioral Confirmation: Counterpoint to the Individualist View <i>Theresa Clare and Susan T. Fiske</i>	205
10	Getting by With a Little Help From Our Enemies: Collective Paranoia and Its Role in Intergroup Relations <i>Roderick M. Kramer and David M. Messick</i>	233

11	Individuals, Groups, and Social Change: On the Relationship Between Individual and Collective Self-Interpretations and Collective Action <i>Bernd Simon</i>	257
12	Group Socialization and Intergroup Relations <i>John M. Levine, Richard L. Moreland, Carey S. Ryan</i>	283
V ON THE REDUCTION OF UNWANTED INTERGROUP COGNITION AND BEHAVIOR		309
13	Stereotypes in Thought and Deed: Social-Cognitive Origins of Intergroup Discrimination <i>Galen V. Bodenhausen, C. Neil Macrae, Jennifer Garst</i>	311
14	Positive Affect, Cognition, and the Reduction of Intergroup Bias <i>John F. Dovidio, Samuel L. Gaertner, Alice M. Isen, Mary Rust, Paula Guerra</i>	337
15	Changing Intergroup Cognitions and Intergroup Behavior: The Role of Typicality <i>Miles Hewstone and Charles G. Lord</i>	367
16	A Theoretical Analysis of Crossed Social Categorization Effects <i>Norman Miller, Lynn M. Urban, Eric J. Vanman</i>	393
VI CONCLUDING COMMENTARY		
17	Intergroup Cognition and Intergroup Behavior: Crossing the Boundaries <i>Diane M. Mackie and Eliot R. Smith</i>	423
	Author Index	451
	Subject Index	465