

CONTENTS

<i>List of Figures</i>	ix
<i>List of Tables</i>	x
1. Introduction MARGRIT SCHULTE BEERBÜHL	1
2. Networks in Economic and Business History: A Theoretical Perspective MARK CASSON	17
Part I: Geographies of Commercial Networks	
3. From Westphalia to the Caribbean: Networks of German Textile Merchants in the Eighteenth Century MARGRIT SCHULTE BEERBÜHL and KLAUS WEBER	53
4. Between Cosmopolitanism and German Colonialism: Nineteenth-Century Hanseatic Networks in Emerging Tropical Markets BRADLEY D. NARANCH	99
5. The Long Reach of the Small Port: Influences and Connections in Small English Ports in the Nineteenth Century HELEN DOE	133
Part II: Transnational Religious and Consular Networks	
6. The Jewish Consuls in the Mediterranean and the Holy Roman Empire during the Early Modern Period: A Study in Economic and Diplomatic Networks (1500-1800) DANIEL JÜTTE	153

CONTENTS

7. Meeting Friends and Doing Business: Quaker Missionary and Commercial Activities in Europe, 1655–1720
SÜNNE JUTERCZENKA 187
8. Religion and Trade: The Van der Smissen Networks from the Late Seventeenth to the Early Nineteenth Century
FRANK HATJE 219
- Part III: Networks of Power and Influence**
9. German Entrepreneurial Networks and the Industrialization of Milan
MONIKA POETTINGER 249
10. Gunpowder Manufacturers and the Office of Ordnance, 1793–1815
GARETH COLE 293
- Part IV: Networks and Problems**
11. I could ‘do for the Dickmans’: When Family Networks Don’t Work
SHERYLLYNNE HAGGERTY 317
12. Pirates, Death, and Disaster: Maintaining an Atlantic Trade Network in Late Eighteenth-Century England
CAROLYN DOWNS 343
- Notes on Editors and Contributors* 379