

# *Contents*

---

Preface	xv
Chapter 1: Introduction	3
Chapter 2: Economic Development: Overview	7
2.1. Introduction	7
2.2. Income and growth	10
2.2.1. Measurement issues	10
2.2.2. Historical experience	16
2.3. Income distribution in developing countries	21
2.4. The many faces of underdevelopment	25
2.4.1. Human development	25
2.4.2. An index of human development	29
2.4.3. Per capita income and human development	29
2.5. Some structural features	33
2.5.1. Demographic characteristics	34
2.5.2. Occupational and production structure	34
2.5.3. Rapid rural-urban migration	36
2.5.4. International trade	38
2.6. Summary	42
Exercises	44
Chapter 3: Economic Growth	47
3.1. Introduction	47
3.2. Modern economic growth: Basic features	48
3.3. Theories of economic growth	51
3.3.1. The Harrod-Domar model	51
3.3.2. Beyond Harrod-Domar: Other considerations	58
3.3.3. The Solow model	64
3.4. Technical progress	71
3.5. Convergence?	74
3.5.1. Introduction	74
3.5.2. Unconditional convergence	74
3.5.3. Unconditional convergence: Evidence or lack thereof	75
3.5.4. Unconditional convergence: A summary	80
3.5.5. Conditional convergence	82
3.5.6. Reexamining the data	84
3.6. Summary	88

<b>Appendix</b>	<b>90</b>
3.A.1. The Harrod–Domar equations	90 • 3.A.2. Production functions and per capita magnitudes
Exercises	94
<b>Chapter 4: The New Growth Theories</b>	<b>99</b>
4.1. Introduction	99
4.2. Human capital and growth	100
4.3. Another look at conditional convergence	105
4.4. Technical progress again	107
4.4.1. Introduction	107 • 4.4.2. Technological progress and human decisions
4.4.3. A model of deliberate technical progress	109 • 4.4.4. Externalities, technical progress, and growth
4.4.5. Total factor productivity	112 • 117
4.5. Total factor productivity and the East Asian miracle	119
4.6. Summary	123
Appendix: Human capital and growth	125
Exercises	126
<b>Chapter 5: History, Expectations, and Development</b>	<b>131</b>
5.1. Introduction	131
5.2. Complementarities	132
5.2.1. Introduction: QWERTY	132 • 5.2.2. Coordination failure
5.2.3. Linkages and policy	138 • 5.2.4. History versus expectations
5.3. Increasing returns	147
5.3.1. Introduction	147 • 5.3.2. Increasing returns and entry into markets
5.3.3. Increasing returns and market size: Interaction	150
5.4. Competition, multiplicity, and international trade	152
5.5. Other roles for history	155
5.5.1. Social norms	155 • 5.5.2. The status quo
5.6. Summary	159
Exercises	161
<b>Chapter 6: Economic Inequality</b>	<b>169</b>
6.1. Introduction	169
6.2. What is economic inequality?	170
6.2.1. The context	170 • 6.2.2. Economic inequality: Preliminary observations
6.3. Measuring economic inequality	173
6.3.1. Introduction	173 • 6.3.2. Four criteria for inequality measurement
6.3.3. The Lorenz curve	178 • 6.3.4. Complete measures of inequality
6.3.4. Complete measures of inequality	184

6.4. Summary	192
Exercises	193
<b>Chapter 7: Inequality and Development: Interconnections</b>	<b>197</b>
7.1. Introduction	197
7.2. Inequality, income, and growth	199
7.2.1. The inverted-U hypothesis	199
7.2.2. Testing the inverted-U hypothesis	201
7.2.3. Income and inequality: Uneven and compensatory changes	209
7.2.4. Inequality, savings, income, and growth	211
7.2.5. Inequality, political redistribution, and growth	218
7.2.6. Inequality and growth: Evidence	220
7.2.7. Inequality and demand composition	223
7.2.8. Inequality, capital markets, and development	226
7.2.9. Inequality and development: Human capital	237
7.3. Summary	238
Appendix: Multiple steady states with imperfect capital markets	241
Exercises	244
<b>Chapter 8: Poverty and Undernutrition</b>	<b>249</b>
8.1. Introduction	249
8.2. Poverty: First principles	250
8.2.1. Conceptual issues	250
8.2.2. Poverty measures	253
8.3. Poverty: Empirical observations	256
8.3.1. Demographic features	257
8.3.2. Rural and urban poverty	259
8.3.3. Assets	259
8.3.4. Nutrition	261
8.4. The functional impact of poverty	267
8.4.1. Poverty, credit, and insurance	268
8.4.2. Poverty, nutrition, and labor markets	272
8.4.3. Poverty and the household	279
8.5. Summary	288
Appendix: More on poverty measures	290
Exercises	292
<b>Chapter 9: Population Growth and Economic Development</b>	<b>295</b>
9.1. Introduction	295
9.2. Population: Some basic concepts	297
9.2.1. Birth and death rates	297
9.2.2. Age distributions	300
9.3. From economic development to population growth	302
9.3.1. The demographic transition	302
9.3.2. Historical trends in developed and developing countries	303
9.3.3. The adjustment of birth rates	307
9.3.4. Is fertility too high?	318

9.4. From population growth to economic development	326
9.4.1. Some negative effects	326
9.4.2. Some positive effects	332
9.5. Summary	338
Exercises	340

## Chapter 10: Rural and Urban

345

10.1. Overview	345
10.1.1. The structural viewpoint	345
10.1.2. Formal and informal urban sectors	346
10.1.3. Agriculture	348
10.1.4. The ICRISAT villages	349
10.2. Rural–urban interaction	353
10.2.1. Two fundamental resource flows	353
10.2.2. The Lewis model	353
10.3. Rural–urban migration	372
10.3.1. Introduction	372
10.3.2. The basic model	373
10.3.3. Floors on formal wages and the Harris–Todaro equilibrium	374
10.3.4. Government policy	379
10.3.5. Comments and extensions	386
10.4. Summary	395
Exercises	398

## Chapter 11: Markets in Agriculture: An Introduction

403

11.1. Introduction	403
11.2. Some examples	404
11.3. Land, labor, capital, and credit	409
11.3.1. Land and labor	409
11.3.2. Capital and credit	412

## Chapter 12: Land

415

12.1. Introduction	415
12.2. Ownership and tenancy	416
12.3. Land rental contracts	420
12.3.1. Contractual forms	420
12.3.2. Contracts and incentives	423
12.3.3. Risk, tenancy, and sharecropping	431
12.3.4. Forms of tenancy: Other considerations	436
12.3.5. Land contracts, eviction, and use rights	441
12.4. Land ownership	445
12.4.1. A brief history of land inequality	445
12.4.2. Land size and productivity: Concepts	446
12.4.3. Land size and productivity: Empirical evidence	453
12.4.4. Land sales	456
12.4.5. Land reform	457
12.5. Summary	462

Appendix 1: Principal–agent theory and applications	463
12.A.1. Risk, moral hazard, and the agency problem	463 •
12.A.2. Tenancy contracts revisited	466
Appendix 2: Screening and sharecropping	474
Exercises	478
<b>Chapter 13: Labor</b>	<b>483</b>
13.1. Introduction	483
13.2. Labor categories	484
13.3. A familiar model	486
13.4. Poverty, nutrition, and labor markets	489
13.4.1. The basic model	489 • 13.4.2. Nutrition, time, and casual labor markets
13.4.3. A model of nutritional status	500
13.5. Permanent labor markets	504
13.5.1. Types of permanent labor	504 • 13.5.2. Why study permanent labor?
13.5.3. Permanent labor: Nonmonitored tasks	507 •
13.5.4. Permanent labor: Casual tasks	515
13.6. Summary	522
Exercises	524
<b>Chapter 14: Credit</b>	<b>529</b>
14.1. Introduction	529
14.1.1. The limits to credit and insurance	529 • 14.1.2. Sources of demand for credit
531	
14.2. Rural credit markets	532
14.2.1. Who provides rural credit?	532 • 14.2.2. Some characteristics of rural credit markets
540	
14.3. Theories of informal credit markets	543
14.3.1. Lender's monopoly	543 • 14.3.2. The lender's risk hypothesis
544	• 14.3.3. Default and fixed-capital loans
545	• 14.3.4. Default and collateral
546	• 14.3.5. Default and credit rationing
548	• 14.3.6. Informational asymmetries and credit rationing
553	• 14.3.7. Default and enforcement
555	
14.4. Interlinked transactions	561
14.4.1. Hidden interest	563 • 14.4.2. Interlinkages and information
564	• 14.4.3. Interlinkages and enforcement
564	• 14.4.4. Interlinkages and creation of efficient surplus
565	
14.5. Alternative credit policies	572
14.5.1. Vertical formal-informal links	573 • 14.5.2. Microfinance
578	
14.6. Summary	584
Exercises	586

<b>Chapter 15: Insurance</b>	<b>591</b>	
15.1. Basic concepts	591	
15.2. The perfect insurance model	596	
15.2.1. Theory	596 • 15.2.2. Testing the theory	597
15.3. Limits to insurance: Information	600	
15.3.1. Limited information about the final outcome	601 •	
15.3.2. Limited information about what led to the outcome	602	
15.4. Limits to insurance: Enforcement	605	
15.4.1. Enforcement-based limits to perfect insurance	606 •	
15.4.2. Enforcement and imperfect insurance	608	
15.5. Summary	615	
Exercises	617	
<b>Chapter 16: International Trade</b>	<b>621</b>	
16.1. World trading patterns	621	
16.2. Comparative advantage	627	
16.3. Sources of comparative advantage	630	
16.3.1. Technology	630 • 16.3.2. Factor endowments	631 •
16.3.3. Preferences	636 • 16.3.4. Economies of scale	638
16.4. Summary	643	
Exercises	644	
<b>Chapter 17: Trade Policy</b>	<b>647</b>	
17.1. Gains from trade?	647	
17.1.1. Overall gains and distributive effects	647 • 17.1.2. Overall losses from trade?	650
17.2. Trade policy: Import substitution	656	
17.2.1. Basic concepts	657 • 17.2.2. More detail	660
17.3. Export promotion	676	
17.3.1. Basic concepts	677 • 17.3.2. Effect on the exchange rate	678 •
17.3.3. The instruments of export promotion: More detail	679	
17.4. The move away from import substitution	684	
17.4.1. Introduction	684 • 17.4.2. The eighties crisis	685 •
17.4.3. Structural adjustment	690	
17.5. Summary	699	
Appendix: The International Monetary Fund and the World Bank	701	
Exercises	705	

<b>Chapter 18: Multilateral Approaches to Trade Policy</b>	<b>711</b>
18.1. Introduction	711
18.2. Restricted trade	714
18.2.1. Second-best arguments for protection	714
18.2.2. Protectionist tendencies	715
18.2.3. Explaining protectionist tendencies	717
18.3. Issues in trade liberalization	725
18.3.1. Introduction	725
18.3.2. Regional agreements: Basic theory	727
18.3.3. Regional agreements among dissimilar countries	730
18.3.4. Regional agreements among similar countries	735
18.3.5. Multilateralism and regionalism	746
18.4. Summary	753
Exercises	755
<b>Appendix 1: Elementary Game Theory</b>	<b>757</b>
A1.1. Introduction	757
A1.2. Basic concepts	757
A1.3. Nash equilibrium	759
A1.4. Games over time	767
<b>Appendix 2: Elementary Statistical Methods</b>	<b>777</b>
A2.1. Introduction	777
A2.2. Summary statistics	778
A2.3. Regression	783
<b>References</b>	<b>805</b>
<b>Author Index</b>	<b>829</b>
<b>Subject Index</b>	<b>835</b>