## Contents

Preface	VII
Acknowledgements	.XI
Chapter 1: Introduction	
Purpose and Scope	1
Importance of the Cases	
Sources	
Chapter 2: The Economics of Price Fixing	
Basic Concepts	
Price Fixing Conduct Defined	24
Conditions Facilitating Collusion	32
Effects of Collusion	42
Cartel Histories	45
Chapter 3: Anticartel Laws and Enforcement	
Market Power	53
Anti-cartel Laws	
Prosecuting International Price Fixing	
Cartel Sanctions	95
Chapter 4: The Citric Acid Industry	
The Product	113
Technology and Early Development	
Market Size and Growth	
The Structure of Production	
Members of the Cartel	
International Trade Patterns	
Costs of Production	
Selling Practices	
	100
Chapter 5: The Citric Acid Conspiracy	
Introduction	137
Triggering Events	
Meeting and Methods	
Citric Acid Price Movements	
The Role of Cargill	
The China Problem	
The Cartel Is Unmasked	
	101

Chapter 6: Economic Impacts of the Citric Acid Cartel	
Price Effects	
Effects of Production	
Effects on International Trade	161
The Customer Overcharge	
Conclusions	165
Chapter 7: The World Lysine Industry	
The Product and Its Uses	167
Technology of Production	169
History of the Industry	170
Market Size and Growth	178
Structure of Supply in the 1990s	180
Members of the Cartel	183
Selling Practices	187
Chapter 8: The Lysine Conspiracy	
The Price War of 1991-1992	
Meetings and Methods	193
The Cartel Is Unmasked	216
Chapter 9: Economic Effects of the Lysine Cartel	
Price Effects	
Production Effects	
Effects on International Trade	225
Effects on Profits	
The Customer Overcharge	231
Conclusions	235
Chapter 10: The Global Vitamins Industries	
Introduction	237
Industry Origins	
Market Structure	
Companies	
Market Size and Growth	
Trade and Location of Production	
Chapter 11: The Vitamins Conspiracies	
Collusion Begins	273
Cartel Organization and Methods	277
The Roche Cartels	280
Cartels without Roche	
Meeting Challenges to Collusion	314
Endgame: The Conspiracies Unravel	
Chapter 12: Effects of the Vitamins Cartels	
Duration	323
Price Effects	

Profits Customer Overcharges	
	550
Chapter 13: U.S. Government Prosecutions	
The Antitrust Division	341
The Biggest Mole Ever Seen	343
Enter the FBI	347
Grand Juries	349
The FBI Raids	350
Lysine Guilty Pleas	351
The Citric Acid Prosecutions	
Prosecution of the Vitamins Cartels	360
Impact on Civil Cases	
Chapter 14: Antitrust Prosecutions Outside the United States	
Lysine	378
Citric Acid	
Vitamins	383
Other Jurisdictions	389
Chapter 15: The Civil Suits	
Introduction	393
The Federal Lysine Case	394
The Federal Citric Acid Case	399
The Federal Corn Sweeteners Cases	402
The Vitamins Cases	404
Indirect Purchasers' Cases	408
Effectiveness of Civil Penalties	410
Chapter 16: The Business of Fighting Cartels	
A Boon for Law Firms	
Can the Antitrust Agencies Cope?	
Were the Fines High Enough?	424
Are New Laws Needed?	
Conclusions	437
Chapter 17: Global Price Fixing: Summing Up	
Market Structure Matters	
Collusive Behavior	
Escalating Antitrust Sanctions and Deterrence	
Assessing Antitrust Sanctions	
Financial Impacts of Antitrust Sanctions	455
Corporate Governance Structures	459
The Fate of Individual Conspirators	464

The Social Costs of Global Cartels Antitrust Prosecutors: Methods and Reputations	
References	475
Index	493