Contents

1

Contributors ix

Introduction: Rational Choice Social Research Rafael Wittek, Tom A. B. Snijders, and Victor Nee

Part I: Rationality and Decision-making

- Rationality, Social Preferences, and Strategic Decision-making from a Behavioral Economics Perspective 33 Simon Gächter
- 2 Social Rationality, Self-Regulation, and Well-Being: The Regulatory Significance of Needs, Goals, and the Self 72 Siegwart Lindenberg
- 3 Rational Choice Research on Social Dilemmas: Embeddedness Effects on Trust 113 Vincent Buskens and Werner Raub
- 4 Modeling Collective Decision-making 151 Frans N. Stokman, Jelle Van der Knoop, and Reinier C. H. Van Oosten

Part II: Networks and Inequality

- 5 Social Exchange, Power, and Inequality in Networks 185 Karen S. Cook and Coye Cheshire
- 6 Social Capital 220 Henk Flap and Beate Völker
- 7 Network Dynamics 252 Tom A. B. Snijders

viii Contents

Part III: Communities and Cohesion

- 8 Rational Choice Research in Criminology: A Multi-Level Framework 283 Ross L. Matsueda
- 9 Secularization: Theoretical Controversies Generating
 Empirical Research 322
 Nan Dirk De Graaf
- 10 Assimilation as Rational Action in Contexts Defined by Institutions and Boundaries 355 Victor Nee and Richard Alba

Part IV: States and Conflicts

- 11 Terrorism and the State 381 Ignacio Sánchez-Cuenca
- 12 Choosing War: State Decisions to Initiate and End Wars and Observe the Peace Afterward 411 James D. Morrow
- 13 Rational Choice Approaches to State-Making Edgar Kiser and Erin Powers 443

Part V: Markets and Organizations

14	Market Design and Market Failure 473	
	Carlos Cañón, Guido Friebel, and Paul Seabright	
15	Organizational Governance 513 Nicolai J. Foss and Peter G. Klein	
16	Rational Choice and Organizational Change Rafael Wittek and Arjen Van Witteloostuijn	556

Index 589