

# Contents

## Abbreviations

## Acknowledgements 1

## Summary 2

<b>1</b>	<b>Introduction: Foundations as new actors in international development</b>	<b>11</b>
<b>2</b>	<b>Private foundations in development cooperation</b>	<b>14</b>
2.1	Definition of private foundations	14
2.2	The growing engagement of private foundations in development cooperation	16
2.3	The quality of foundation engagement in development cooperation: a review of the current debate	22
2.3.1	Sources of the debate	23
2.3.2	Assumptions on foundation engagement	25
<b>3</b>	<b>Examining foundations at country level: research design</b>	<b>33</b>
3.1	Research question and analytical framework	34
3.2	Research process	36
3.2.1	Country selection: Tanzania	36
3.2.2	Data collection	38
3.2.3	Sample	42
3.2.4	Data analysis	44
3.3	Research Challenges and Limitations	45

<b>4</b>	<b>Foundation engagement in Tanzania: key findings</b>	<b>47</b>
4.1	Distinguishing private foundations from other actors in development cooperation	47
4.2	Findings on claims about private foundations in development cooperation	52
4.2.1	Resources	52
4.2.2	Innovation	54
4.2.3	Niche-fillers	55
4.2.4	Alignment and harmonisationv	57
4.2.5	Business approach	62
4.2.6	Problem solvers	64
4.2.7	Relations with grantees	66
<b>5</b>	<b>Conclusions</b>	<b>69</b>
5.1	Concluding considerations for development stakeholders	69
5.1.1	Improving information exchange	69
5.1.2	Capitalizing on the business orientation of foundations	73
5.1.3	Making life easier for foundation grantees	74
5.2	Avenues for further research	75
<b>6</b>	<b>Bibliography</b>	<b>78</b>