Contents

Preface			xiii	
Acknowledger	nents		xvi	
Chapter One:	Introduction			
	1.1	Aim and scope of the present study	1	
	1.2	Material and method	3	
	1.3	Frequency of conversational routines in spoken language	6	
	1.4	Psychological aspects of conversational routines	7	
	1.5	Conversational routines and ritualization	9	
	1.6	Lexicalization, grammaticalization and		
		idiomatization	10	
	1.7	Conversational routines and meaning	11	
	1.8	Criteria of fixedness	12	
		1.8.1 Repetitive phrases and pragmatic idioms	13	
		1.8.2. Prosodic fixedness	14	
	1.9	The processing of conversational routines	15	
	1.10		17	
		Conversational routines and grammatical		
		analysis	18	
		1.11.1 Grammatical deficiency	18	
		1.11.2 Syntactic integration and position	19	
	1.12	A model for describing the structural		
		flexibility of conversational routines	21	
	1.13	The pragmatic function of conversational routines		
		1.13.1 Conversational routines and	24	
		illocutionary force	24	
		1.13.2 Indirect speech acts	24	
			vii	

		1.13.3 Conventionalization of indirect speech acts	25
	1.14	The pragmatics of conversational routines	26
		1.14.1 Conversational routines and frames	26
		1.14.2 Factors of speech-act frames	27
	1.15		4/
		teaching	28
Chapter Two:			33
	2.1	Introduction	33
	2.2	Thank you/thanks as an illocutionary force indicating device	34
	2.3	Thanking and politeness	35
	2.4	Strategies of thanking	35
	2.5	Gratitude expressions	39
	2.6	Continuation patterns	39
	2.7	The grammatical analysis of gratitude	
		expressions	41
	2.8	Prosody and fixedness	41
	2.9	Distribution of thanking over different texts	42
	2.10	3 ,	44
		2.10.1 Expanded forms of thanking	45
		2.10.2 Thanking and intensification	46
		2.10.3 Prosody and intensification	47
		2.10.4 Patterns of compound thanks	48
	2.11	The functions of gratitude expressions	51
		2.11.1 Thanking and ritualization	51
	2.12	Thanking as a discourse marker	52
		2.12.1 Thanking as a closing signal in	
		adjacency triplets	54
		2.12.2 Thanking in proposal-acceptance	
		sequences	56
		2.12.3 Thanking in telephone closings	58
	0.10	2.12.4 Thanking in different turn positions	65
	2.13	1 0	66
		2.13.1 The constraints caused by the	
	214	object of gratitude	66
	2.14	Frames for thanking	75 77
	2 15	2.14.1 Variation in standard situations Conclusion	77
	2.13	Conclusion	78
Chapter Three	-	•	80
	3.1	Introduction	80
	3.2	Defining apologies	81
	3.3	Apologizing strategies	82

	3.4	The form of apologizing	84		
	3.5	Continuation patterns			
	3.6	The grammatical analysis of apology			
		expressions	88		
	3.7	Apologies and prosody			
	3.8				
	3.9	Collocational fixedness and flexibility			
		3.9.1 Fully expanded apology expressions	91		
		3.9.2 Apologizing and intensification	93		
		3.9.3 Prosodic devices emphasizing the			
		politeness expressed by the			
		apology	94		
		3.9.4 Compound apologies	94		
	3.10	1 0	97		
	3.11	Retrospective and anticipatory apologies	98		
		3.11.1 Disarming apologies	100		
		3.11.1.1 Disarmers and corrections	102		
		3.11.1.2 Disarmers as requests for			
		repetition	102		
		3.11.1.3 Disarmers in dispreferred			
		responses	103		
	3.12		106		
		3.12.1 Apologies in telephone openings	106		
	0.10	3.12.2 Apologies in telephone closings	106		
	3.13	The type of offence	108		
		3.13.1 Talk offences	109		
		3.13.2 Time offences	114		
		3.13.3 Space offences	115		
		3.13.4 Offences involving social behaviour	115		
	2 14	3.13.5 Offences involving inconvenience	116		
	3.14	Apologies and pragmatic frames	118		
	2.15	3.14.1 Frames for standard situations	119		
	3.15	Conclusion	121		
Chapter Four:	Requ	ests and offers	124		
	4.1	Introduction	124		
	4.2	The speech act assignment mechanism and			
		indirect speech acts	124		
	4.3	Indirect speech acts and pragmatic principles	126		
	4.4	Indirect speech acts and implicature	127		
	4.5	Pragmatic ambiguity	128		
	4.6	Defining requests	129		
	4.7	Requestive strategies	130		
	4.8	A taxonomy of requests	131		

		4.8.1	Requestives, advisories and oriers	134		
		4.8.2	Explicit and implicit indirect requests	136		
	4.9	Reque	sts and politeness	139		
		4.9.1	Assertive and tentative indirect			
			requests	140		
		4.9.2	Requests and style	141		
	4.10					
	4.11	The grammatical analysis of requestive routines				
	4.12	Describing request expressions				
	1.12	4.12.1 Prosodic modification		145 145		
			Requests and discourse type	146		
	4.13		ct requests and speech act stems	147		
				148		
	7.17		Mitigated indirect requests in the			
		1.11.1	form of declarative sentences	149		
		4142	Want and need statements	154		
			Mitigated indirect requests in the			
		1.11.0	form of interrogative sentences	156		
			4.14.3.1 Can/could you	157		
			4.14.3.2 Will/would you	159		
			4.14.3.3 Requests in the form of			
			permission questions	161		
	4.15	Levica	al mitigating devices	163		
	4.13		Please	166		
		4.15.2		169		
	4.16		al and external modifiers	170		
	1.10		Requests and external modifiers	170		
			Combinations of modifiers	174		
	4.17		ential strategies	175		
	4.18		ests and pragmatic conventions	177		
	4.10	•	Requests and the situation	178		
			Frames for requests	180		
	4.19		ratives	182		
	****		Imperatives and politeness	183		
			4.19.1.1 Do + imperative	186		
			4.19.1.2 You + imperative	187		
	4.20	Patter	rns expressing offers	189		
	4.21		usion	195		
CHAPTER FIVE:			narkers as conversational routines	200		
	5.1		luction	200		
	5.2		rence and discourse markers	201		
	5.3		urse markers characterized	203		
	5.4	The n	netalinguistic function	206		

	5.5	Relevance theory and communication	208
		5.5.1 The interpretation of discourse	
		markers in relevance theory	209
	5.6	The approach to discourse markers in	
		this work	211
	5.7	The linguistic properties of discourse	
		markers	211
		5.7.1 'The discourse marker slot'	212
		5.7.2 Prosodic fixedness	216
		5.7.3 Positional fixedness	216
		5.7.4 The grammatical analysis of	
		discourse markers as stems	217
	5.8	Contextual properties of discourse markers	218
		5.8.1 Discourse markers as deictic	
		'pointers' referring backwards	
		and forwards in the discourse	218
		5.8.2 Discourse markers and person deixis	220
	5.9	Functional properties of discourse markers	221
		5.9.1 Global and local discourse markers	221
		5.9.1.1 The pragmatic functions	
		expressed by local	
		discourse markers	222
		5.9.1.2 Functions of global	
		discourse markers	226
	5.10	Combinations in the discourse marker slot	229
	5.11	Discourse markers and cognitive frames	231
	5.12	Conclusion	232
References			235
Index			246