## Contents

Bio	Biography				
Ack	Acknowledgments				
Inti		on: The Microeconometrics of International — A Personal Review	xv		
Pa	rt I:	Survey Papers	1		
1	Evid	orts and Productivity: A Survey of the ence from Firm Level Data im Wagner	3		
2	International Trade and Firm Performance: A Survey of Empirical Studies Since 2006 <i>Joachim Wagner</i>		43		
Pa	rt II:	Characteristics of Exporting and Importing Firms in Germany	89		
3	Exports and Firm Characteristics in German Manufacturing Industries. New Evidence from Representative Panel Data				
	Joachim Wagner				

x Microeconometrics of International Trade

Higher Productivity in Importing German Manufacturing Firms: Self-selection, Learning from Importing or Both?		
Alexander Vogel and Joachim Wagner		
rt III: Exports and Wages	175	
Do Exporters Really Pay Higher Wages? First Evidence from German Linked Employer–Employee Data	177	
Thorsten Schank, Claus Schnabel and Joachim Wag	ner	
Higher Wages in Exporting Firms: Self-selecti Export Effect, or Both? First Evidence from Linl Employer–Employee Data		
Thorsten Schank, Claus Schnabel and Joachim Wag	ner	
rt IV: International Trade and Profits	243	
Exports and Profitability — First Evidence for German Manufacturing Firms	245	
Helmut Fryges and Joachim Wagner		
Exports and Profitability — First Evidence for German Business Services Enterprises	279	
Alexander Vogel and Joachim Wagner		
Exports, Imports and Profitability: First Evider for Manufacturing Enterprises	nce 311	
Joachim Wagner		
	Manufacturing Firms: Self-selection, Learning from Importing or Both? Alexander Vogel and Joachim Wagner rt III: Exports and Wages Do Exporters Really Pay Higher Wages? First Evidence from German Linked Employer-Employee Data Thorsten Schank, Claus Schnabel and Joachim Wag Higher Wages in Exporting Firms: Self-select Export Effect, or Both? First Evidence from Link Employer-Employee Data Thorsten Schank, Claus Schnabel and Joachim Wag this en Schank, Claus Schnabel and Joachim Wag the Schank, Claus Schnabel and Joachim Wag the Schank, Claus Schnabel and Joachim Wag the Schank for Schane Schnabel and Joachim Wag the Schank for Schane Schnabel and Joachim Wag the Schank for Schane Schnabel and Schene Schane the Schane Schane Schnabel and Schene Schene Schene Schane Schene Schene Schene Schene Schane Schane Schane Schane Schene Helmut Fryges and Joachim Wagner Exports and Profitability — First Evidence for German Business Services Enterprises Alexander Vogel and Joachim Wagner Exports, Imports and Profitability: First Evider for Manufacturing Enterprises	

Contents >	a
------------	---

Paı	t V:	International Trade and Firm Survival	339	
10	Exports, Imports and Firm Survival: First Evidence for Manufacturing Enterprises in Germany		341	
	Joachir	n Wagner		
11	and F	or Resilience? The Role of Trade Integration oreign Ownership for the Survival man Enterprises during the Crisis 2008–2010	369	
	Joachin	n Wagner and John P. Weche Gelübcke		
Par	tVI:	Credit Constraints and International Trade	399	
12		t Constraints and Exports: A Survey pirical Studies Using Firm Level Data	401	
	Joachir	n Wagner		
13		t Constraints and Margins of Import: First nce for German Manufacturing Enterprises	423	
	Joachir	n Wagner		
Pa	rt VII:	Extensive Margins of Exports and Imports	453	
14	Trading Many Goods with Many Countries: Exporters and Importers from German Manufacturing Industries			
	Joachim Wagner			

Part VIII:		Methods of Empirical Analysis of Heterogeneous Exporters and Importers	477
15	Twelve	stimation Results to Stylized Facts: Recommendations for Empirical Research national Activities of Heterogeneous Firms	479
	Joachim	Wagner	