CONTENTS

L	Social Games	1
	Motivations, Methods, and Aims	2
	Theoretical Framework: Bourdieu and Hochschild	3
	Methodology	15
	Class Identifications	16
	Reflexivity	18
	The Higher Education Workplace	19
	Location	20
	Book Structure	20
	References	24
2	What Is Work in the Twenty-First Century?	29
	Understanding Work in the Twenty-First Century	30
	Feminization of the Workplace	33
	Culturalization of the Workplace	36
	Class at Work	41
	Emotion Work	55
	Conclusions	59
	References	61
3	The Marketization of the Higher	
	Education Workplace in the UK	<i>7</i> 1
	Student Tuition Fees	<i>7</i> 5
	Moving from Collegiality to Managerialism	78
		ix

Addison, Michelle Social games and identity in the higher education workplace

x CONTENTS

	Competition and Strategic Positioning	80
	Pressure to Publish	81
	'Adding Value'	82
	Job Insecurity and Anxiety	84
	Summary of the Political and Social Context	87
	References	87
4	Playing Games in the HE Workplace	91
	The Field of Play: How Things Are Done Around Here	92
	Getting a 'Feel for the Game' and the Players	101
	Knowledge and Identity at Work	110
	Conclusions	112
	References	114
5	Knowledge and Embodiment of	
	Femininity at Work	115
	Respectable Femininities Around Here	116
	Sexuality at Work	128
	The Making of the Emotional Woman	135
	Conclusions	138
	References	140
6	Knowledge and Embodiment	
	of Class at Work	143
	The Chav	144
	Denigrating the Middle-Class: 'Mrs. Bucket'	152
	Positively Working-Class: 'A Grafter?'	158
	Being 'Normal' and 'Ordinary'	162
	Conclusions	165
	References	168
7	(Not) Fitting in and Emotion Work	171
	Emotion Work	172
	Hysteresis	172
	Presentation of Self	173
	Coping with Not Fitting in Using Emotion Work	174
	The Limits of Fitting In and Emotion Work	184

CONTENTS	хi	

'Letting Off Steam'	188
Conclusions	194
References	196
8 Concluding Thoughts	199
Game-Playing	200
Knowing About Gender	201
Knowing About Class	204
Low Levels of Resistance and Subversion	207
Being a Fish Out of Water	208
Coping Through Emotion Work	209
References	210
Appendix 1: Self-Classifications	213
Appendix 2: Departments	215
References	217
Index	219