Contents

Contributors	xi
Preface	xiii
Henri Tajfel	
Introduction	I
Henri Tajfel	
Notes	II
References	11
Part I	
The cognitive construction of groups	
1 Towards a cognitive redefinition of the social group	15
John C. Turner	
1 Introduction	15
2 Social identity and the self-concept	17
3 The necessary and sufficient conditions for group formation	22
4 Social categorization processes and group behaviour	28
5 Self-esteem and group behaviour	33
6 Conclusion	36
Notes	36
References	36
2 The determination of collective behaviour	41
Stephen Reicher	
1 Introduction	41
2 The classic work on crowd psychology	46
3 Modern research relating to crowd psychology	55
4 Social identity and crowd behaviour	66
5 Conclusion	77
References	78

vi	Contents
vi	Contents

3	Social identity and relations of power between groups	85
	Jean-Claude Deschamps	
	1 Introduction	85
	2 The group	87
	3 Social identity and relationships of domination	88
	4 Empirical examples	91
	Notes	97
	References	97
4		99
	Miles Hewstone and J.M.F. Jaspars	
	1 Introduction	99
	2 Social attribution	100
	3 Empirical evidence for social attribution	103
	4 A theory of social attribution	III
	5 Additions to the theory of social attribution	116
	6 Current research and future directions	119
	7 Conclusion	124
	Notes	125
	References	127
Tł	art II ne dynamics of interaction between groups: experimental studies	
5	Perceived illegitimacy and intergroup relations Brian Caddick	137
	I Introduction	137
	2 Equity theory, social identity and intergroup relations	147
	Notes	153
	References	153
6	The battle for acceptance: An investigation into the dynamics	
	of intergroup behaviour	155
	Rupert J. Brown and Gordon F. Ross	
	1 Introduction	155
	2 Method	162
	3 Results	165
	4 Discussion	173
	Notes	176
	References	176
7	Power and intergroup discrimination	179
	Sik Hung Ng	
	The problem	179
	2 A preliminary formulation of the problem	180

	Contents	vii
	3 Experiment 1	184
	4 Experiment 2	190
	5 Conclusion	202
	Notes	205
	References	205
8	Cross-cultural studies of minimal groups: Implications for the	
	social identity theory of intergroup relations	207
	Margaret Wetherell	
	I Introduction	207
	2 Experiment 1: Comparison of Polynesian and European children	212
	3 Experiment 2: The European-Samoan-Maori comparison	221
	4 Discussion	229
	Notes References	238
	References	238
9	Individuality and membership in the intergroup system Murray Horwitz and Jacob M. Rabbie	241
	I Introduction	241
	2 Perceiving groups as entities	245
	3 The interdependence of members and groups	262
	4 Attributions about individuality versus membership	267
	Notes	271
	References	271
	rt III ontexts of social identity: Ethnicity and social different	ials
EO	Intergroup conflict in Northern Ireland Ed Cairns	277
	I Introduction	277
	2 Social categorization in Northern Ireland	279
	3 Social identity	282
	4 Social identity, social comparison, psychological distinctiveness	285
	5 Conclusion	294
	References	295
ΙΙ	Problems of identity and social conflict: Research on ethnic	
	groups in Italy	299
	Dora Capozza, Emiliana Bonaldo and Alba Di Maggio	
	1 Strategies for the affirmation of positive identity: the case of	
	Southern Italians	299
	2 The research	302
	3 The results	304
	4 Strategies of re-evaluation in the Italian ethnic group in South Tyrol	313
	5 The research	315
	6 The results	316

	~ · ·
V111	Contents

	7 Discussion	321
	Notes	323
	Appendix	326
	References	332
12	Intergroup relations, ethnic identity and self-evaluation in	
	Indonesia	335
	J.M.F. Jaspars and Suwarsih Warnaen	
	I Introduction	335
	2 Social categorization, social identity and social comparison	336
	3 A generalized social comparison model	338
	4 Ethnic stereotypes in Indonesia	343
	5 Differentiation between ethnic groups	351
	6 Conclusions	362
	Notes	365
	References	365
13	The Swedish-speaking Finns: A case study of ethnolinguistic	
	identity	367
	Karmela Liebkind	
	I The Swedish-speaking Finns	367
	2 The interaction between horizontal and vertical interests	375
	3 An empirical study of intergroup identification	381
	4 Identity research and the role construct repertory grid	399
	5 General structure and content of minority identity	399
	6 Conclusions	408
	Notes	4 I I
	Appendix	412
	References	419
14	Intergroup perceptions in British higher education: A field	
	study	423
	Richard Y. Bourhis and Peter Hill	
	I Universities and polytechnics in the United Kingdom: background	
	of the two groups	423
	2 The theoretical approach of the study	434
	3 The study	439
	4 Concluding notes Notes	463
	References	464
	References	465
15	Open conflict and the dynamics of intergroup negotiations Claude Louche	469
	1 Introduction	469
	2 Some aspects of the research on threats and negotiation	470
	3 Description of the research	473
	4 Results	475

	Contents	ix
	5 The articulation in negotiations of behaviour and social	
	representation	477
	6 Conclusion	480
	Notes	481
	References	481
Co	onclusion	
16	Instrumentality, identity and social comparisons Henri Taifel	483
	Notes	506
	References	506
	Subject index	509
	Author index	523