## CONTENTS

Intro	oduction	vii–ix
Arti	cles on Economic History, 1954–1996: A Chronological List	xi–xi
Ack	nowledgements	x
PAR	T ONE: WIDER PERSPECTIVES	
I	Colonial trade and British economic development, 1660–1775 Lex et Scientia: The International Journal of Law and Science 14. Great Neck, NY, 1978	106–126
П	What did merchants do? Reflections on British overseas trade, 1660–1790  Journal of Economic History 49, no. 2. New York, 1989	267–284
PAR	T TWO: MERCHANT FIRMS AND MERCHANT CULTURE	
Ш	The great Quaker business families of eighteenth century London: the rise and fall of a sectarian patriciate The World of William Penn, ed. R. S. Dunn and M. M. Dunn. Philadelphia: University of Pennsylvania Press, 1986	363–399
IV	English Quaker merchants and the war at sea, 1689–1783 West Indies Accounts: Essays on the History of the British Caribbean and the Atlantic Economy in Honour of Richard Sheridan, ed. R. A. McDonald. Kingston, Jamaica: The Press University of the West Indies, 1996	64–86
V	Directions for the conduct of a merchant's counting house, 1766 Business History 28, no. 3. London, 1986	134–150

## PART THREE: MONEY IN MOTION

VI	Multilateralism and/or bilateralism: the settlement of British trade balances with 'the North', ca. 1700 Economic History Review, 2nd ser. 14. Oxford and Utrecht, 1961	254–274
VII	Multilateralism revisited: a further note on the settlement of British trade balances with 'the North', ca. 1660–1760 First publication	1–11
VIII	The Bank of England's discount activity and the merchants of London, 1694–1773 Industry and Finance in Early Modern History; Essays Presented to George Hammersley on the Occasion of his 74th Birthday, ed. I. Blanchard, A. Goodman and J. Newman (Vierteljahrschrift für Sozial- und Wirtschaftsgeschichte (VSWG), Beiheft 98). Stuttgart: Franz Steiner Verlag, 1992	92–114
PAR	FOUR: TAXATION, TRADE COMPETITION AND POLITICS	
ΙX	Glasgow, the tobacco trade, and the Scottish customs, 1707–1730 Scottish Historical Review 63. Aberdeen, 1984	1–36
X	The excise affair revisited: the administrative and colonial dimensions of a parliamentary crisis England's Rise to Greatness, 1660–1763, ed. S. B. Baxter Berkeley: University of California Press, 1983	257–321
Inde	X	1_20

This volume contains xvi + 296 pages