CONTENTS

| PREFACE | XV | |
|---------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| CHAPTER I | INTRODUCTION I | |
| 1.1 1.2 1.3 | PATTERNS OF INTERNATIONAL TRADE 5 | |
| PART I | THE BASIC MODEL OF INTERNATIONAL TRADE | |
| CHAPTER 2 | COMMODITY TRADE 13 | |
| 2.1 2.2 2.3 2.4 2.5 | Free-Trade Equilibrium 20 Product Variety and Intra-Industry Trade 22 | |
| CHAPTER 3 | EXPANDED GAINS FROM TRADE WITH RESOURCE MOVEMENTS 31 | |
| 3.1 | THE PRODUCTION POSSIBILITIES SCHEDULE AND AUTARKY EQUILIBRIUM 3 | |
| 3.2 | Trade and Comparative Advantage 34 | |
| 3.3 3.4 | SCALE ECONOMIES AND WORLD TRADE 38 | |
| 3. 4 3.5 | | |
| 3.6 | Summary 44 | |
| 5.0 | CHAPTER PROBLEMS 45 SUGGESTIONS FOR FURTHER READING 46 APPENDIX A: CONSTANT RETURNS TO SCALE AND INCREASING OPPORTUNITY COSTS 46 APPENDIX B: THE OFFER CURVE DIAGRAM 47 | |

| CHAPTER 4 | APPLICATIONS AND INTERPRETATIONS 49 | |
|-----------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 4.1 4.2 4.3 4.4 4.5 4.6 4.7 | THE TRANSFER PROBLEM 55 WIDER INTERPRETATIONS OF THE BASIC TRADE MODEL 58 TRADE AND MARKET STRUCTURE 62 SUMMARY 63 CHAPTER PROBLEMS 64 SUGGESTIONS FOR FURTHER READING 65 | |
| | APPENDIX: THE STABILITY ISSUE 65 | |
| PART II | TRADE PATTERNS, INCOME DISTRIBUTION, AND GROWTH 69 | |
| CHAPTER 5 | TECHNOLOGY AND PRODUCTIVITY: THE RICARDIAN TRADE MODEL 71 | |
| 5.1 | Before International Trade 71 | |
| 5.2 | INTERNATIONAL TRADE: THE ROLE OF COMPARATIVE COSTS 73 | |
| 5.3 | FREE-TRADE EQUILIBRIUM 75 | |
| 5.4 | INTERNATIONAL WAGE COMPARISONS AND PRODUCTIVITIES 78 | |
| 5.5 | MANY COMMODITIES AND MANY COUNTRIES 81 | |
| 5.6 | GLOBALIZATION: PRODUCTIVITY SHOCKS AND TECHNOLOGICAL SPILLOVERS 83 | |
| 5.7 | Non-traded Commodities 84 | |
| 5.8 | SUMMARY 86 | |
| | CHAPTER PROBLEMS 87 | |
| | SUGGESTIONS FOR FURTHER READING 89 APPENDIX: TRANSITIONAL UNEMPLOYMENT 89 | |
| CHAPTER 6 | TRADE AND LOCAL INCOME DISTRIBUTION: THE SPECIFIC FACTORS MODEL 91 | |
| 6.1 | DIMINISHING RETURNS AND FACTOR HIRES 91 | |
| 6.2 | | |
| 6.3 | THE DISTRIBUTION OF INCOME WITH FREE TRADE 93 | |
| 6.4 | GROWTH IN FACTOR ENDOWMENTS 95 | |
| 6.5 | POLITICAL ECONOMY ASPECTS 97 | |
| 6.6 | THE PATTERN OF TRADE 98 | |
| 6.7 | ALTERNATIVE INTERPRETATIONS: SPECIFIC CAPITAL OR LABOR 99 | |

vii

| 6.8 6.9 | THE DUTCH DISEASE 100 SUMMARY 102 CHAPTER PROBLEMS 104 SUGGESTIONS FOR FURTHER READING 104 APPENDIX: THE TRANSFORMATION SCHEDULE 105 |
|---------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| CHAPTER 7 | FACTOR ENDOWMENTS AND TRADE: THE 2 $	imes$ 2 Heckscher-Ohlin Model 107 |
| 7.1 7.2 7.3 7.4 7.5 | THE CASE OF RIGID TECHNOLOGY 108 FLEXIBLE TECHNOLOGY AND AUTARKY COMPARISONS 111 THE PATTERN OF TRADE AND THE DISTRIBUTION OF INCOME 114 THE HECKSCHER-OHLIN THEOREM AND EMPIRICAL TRADE PATTERNS 117 SUMMARY 121 CHAPTER PROBLEMS 122 SUGGESTIONS FOR FURTHER READING 123 APPENDIX A: THE PRODUCTION BOX 124 APPENDIX B: PRODUCTION STRUCTURES INTRADE: A REVIEW 125 |
| CHAPTER 8 | Trade, Growth, and Product Variety 129 |
| 8.1 8.2 8.3 8.4 8.5 | TRADE PATTERNS: WHAT TO PRODUCE 129 CONCENTRATION IN PRODUCTION 134 ECONOMIC GROWTH AND CHANGING COMPARATIVE ADVANTAGE 136 PREVALENCE OF INTRA-INDUSTRY TRADE 137 PRODUCT VARIETY AND INTRA-INDUSTRY TRADE 137 SUMMARY 143 CHAPTER PROBLEMS 144 SUGGESTIONS FOR FURTHER READING 145 |
| CHAPTER 9 | Trade in Intermediate Goods and Factors of Production 147 |
| 9.1 9.2 | FIXED RESOURCES AND FOOTLOOSE PRODUCTION PROCESSES 147 FOOTLOOSE INPUTS: THE JOINT ROLE OF COMPARATIVE AND ABSOLUTE ADVANTAGE 153 |
| 9.3 | FACTOR MOVEMENTS, EFFICIENCY, AND WELFARE 157 |
| 9.4 | INTERNATIONAL CAPITAL MOVEMENTS: SELECTED ISSUES 160 |

9.5 MULTINATIONALS AND FOREIGN DIRECT INVESTMENT 163

Suggestions for Further Reading 172

9.6 SUMMARY 169

CHAPTER PROBLEMS 171

| PART III | THE THEORY AND PRACTICE | | |
|----------|-------------------------|-----|--|
| | OF COMMERCIAL POLICY | 173 | |

| | OF COMMERCIAL POLICI 1/3 |
|------------|-----------------------------------------------------------|
| CHAPTER 10 | PROTECTION AND THE NATIONAL WELFARE 175 |
| 10.1 | THE TARIFF IN A SMALL COUNTRY 175 |
| | THE TARIFF IN A LARGE COUNTRY 183 |
| 10.3 | |
| 10.4 | |
| 10.5 | SUMMARY 186 |
| | CHAPTER PROBLEMS 187 |
| | SUGGESTIONS FOR FURTHER READING 188 |
| | APPENDIX: TARIFFS AND THE OFFER CURVE 188 |
| CHAPTER II | THE POLITICAL ECONOMY OF PROTECTION 193 |
| 11.1 | THE TARIFF AS A DEVICE FOR RAISING REVENUE 193 |
| 11.2 | THE TARIFF AS A SECOND-BEST DEVICE 195 |
| 11.3 | TARIFFS, THE DISTRIBUTION OF INCOME, |
| | AND RENT-SEEKING ACTIVITIES 198 |
| 11.4 | GROWTH, PROTECTION, AND WELFARE 203 |
| 11.5 | PROTECTION AND UNEMPLOYMENT 205 |
| 11.6 | SUMMARY 206 |
| | CHAPTER PROBLEMS 207 |
| | SUGGESTIONS FOR FURTHER READING 207 |
| CHAPTER 12 | TRADE POLICY AND IMPERFECT COMPETITION 209 |
| 12.1 | MONOPOLY AND THE GAINS FROM TRADE 209 |
| 12.2 | CARTELS AND THE INTERESTS OF PRODUCING |
| | AND CONSUMING COUNTRIES 213 |
| 12.3 | MONOPOLY AND POLICIES OF EXPORTING |
| | AND IMPORTING COUNTRIES 216 |
| 12.4 | INDUSTRIAL POLICY AND MARKET RIVALRY 223 |
| 12.5 | SUMMARY 228 |
| | CHAPTER PROBLEMS 230 |
| | SUGGESTIONS FOR FURTHER READING 231 |
| | APPENDIX: INTERNATIONAL DUOPOLY AND NATIONAL STRATEGY 231 |
| CHAPTER 13 | TRADE CONTROLS IN PRACTICE 235 |
| 13.1 | TARIFFS: LEVELS AND TRENDS 235 |

13.2 Multilateral Tariff Reduction

13.3 THE TREND TOWARD "MANAGED" TRADE 240

| 13.4 | SUMMARY 250 CHAPTER PROBLEMS 25 I SUGGESTIONS FOR FURTHER READING 25 I | |
|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| CHAPTER 14 | Preferential Arrangements and Regional Issues in Trade Policy 253 | |
| | PREFERENTIAL ARRANGEMENTS IN PRACTICE 259 TRADE PROBLEMS OF THE ECONOMIES IN TRANSITION 264 TRADE AND GROWTH: THE ASIAN NICS 268 PREFERENTIAL ARRANGEMENTS: NEW POLICY ISSUES 273 | |
| PART IV | MONEY, INCOME, AND THE BALANCE OF PAYMENTS 279 | |
| CHAPTER 15 | THE BALANCE OF PAYMENTS ACCOUNTS 281 | |
| 15.1 15.2 15.3 15.4 15.5 | DOUBLE-ENTRY BOOKKEEPING 288 THE BALANCES 290 STATISTICAL ERRORS IN THE PAYMENTS ACCOUNTS 295 | |
| CHAPTER 16 | THE FOREIGN EXCHANGE MARKET AND TRADE ELASTICITIES 299 | |
| 16.1 | THE FLOW OF SUPPLY AND DEMAND FOR FOREIGN EXCHANGE 299 | |
| 16.2 | EMPIRICAL EFFECTS OF DEVALUATION ON THE TRADE BALANCE 305 | |
| 16.3 | SUMMARY 308 CHAPTER PROBLEMS 309 SUGGESTIONS FOR FURTHER READING 312 APPENDIX: STABILITY OF THE FOREIGN EXCHANGE MARKET 312 | |

| CHAPTER 17 | NATIONAL INCOME AND THE TRADE BALANCE 315 | |
|------------------|-------------------------------------------------------------------------------|--|
| 17.1 | THE SMALL-COUNTRY KEYNESIAN MODEL 315 | |
| 17.2 | THE NATIONAL SAVING-INVESTMENT IDENTITY 318 | |
| 17.3 | MULTIPLIERS 319 | |
| 17.4 | THE TRANSFER PROBLEM 322 | |
| 17.5 | THE TWO-COUNTRY KEYNESIAN MODEL FOR A LARGE COUNTRY 324 | |
| 17.6 | SUMMARY 330 | |
| | CHAPTER PROBLEMS 331 | |
| | Suggestions for Further Reading 333 | |
| CHAPTER 18 | Spending and the Exchange Rate in the Keynesian Model 335 | |
| 18.1 | Transmission of Disturbances 335 | |
| 18.2 | | |
| | AND EXPENDITURE-REDUCING POLICIES 338 | |
| | MONETARY FACTORS 345 | |
| 18.4 | SUMMARY 352 | |
| | CHAPTER PROBLEMS 352 | |
| | Suggestions for Further Reading 355 | |
| | APPENDIX A: THE LAURSEN-METZLER-HARBERGER EFFECT 355 | |
| | APPENDIX B: THE ASSIGNMENT PROBLEM 360 | |
| CHAPTER 19 | THE MONEY SUPPLY, THE PRICE LEVEL, AND THE BALANCE OF PAYMENTS 363 | |
| 19.1 | THE NONSTERILIZATION ASSUMPTION 363 | |
| 19.2 | THE PURCHASING POWER PARITY ASSUMPTION 368 | |
| 19.3 | Purchasing Power Parity in a Hyperinflation 380 | |
| 19.4 | THE MONETARIST MODEL OF THE BALANCE OF PAYMENTS 383 | |
| 19.5 SUMMARY 390 | | |
| | CHAPTER PROBLEMS 391 | |
| | SUGGESTIONS FOR FURTHER READING 393 | |
| | APPENDIX A: THE GOLD STANDARD 393 | |
| | Appendix B: reserve flows after spending | |
| | INCREASE AND DEVALUATION 397 | |
| CHAPTER 20 | DEVELOPING COUNTRIES AND OTHER SMALL OPEN ECONOMIES WITH NON-TRADED GOODS 401 | |
| 20.1 | Non-Traded Goods 402 | |
| 20.2 | EXPENDITURE AND THE RELATIVE PRICE | |
| | OF NON-TRADED GOODS 405 | |
| 20.3 | THE MONETARY APPROACH WITH NON-TRADED GOODS 411 | |

| 20.4 | SUMMARY 417 CHAPTER PROBLEMS 418 SUGGESTIONS FOR FURTHER READING 419 | |
|----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| PART V | INTERNATIONAL FINANCIAL MARKETS AND THEIR MACROECONOMIC IMPLICATIONS 421 | |
| CHAPTER 21 | THE GLOBALIZATION OF FINANCIAL MARKETS 423 | |
| 21.2 21.3 21.4 | THE EUROMARKETS 424 THE FOREIGN EXCHANGE MARKET 426 LIBERALIZATION 432 INNOVATION 440 SUMMARY 449 CHAPTER PROBLEMS 449 SUGGESTIONS FOR FURTHER READING 450 APPENDIX: THE THEORY OF INTERNATIONAL CAPITAL FLOWS 450 | |
| | | |
| CHAPTER 22 | THE MUNDELL-FLEMING MODEL WITH PARTIAL INTERNATIONAL CAPITAL MOBILITY 457 | |
| CHAPTER 22 22.1 | CAPITAL MOBILITY 457 | |
| | CAPITAL MOBILITY 457 THE MODEL 459 | |
| 22.1 22.2 22.3 | CAPITAL MOBILITY 457 THE MODEL 459 FISCAL POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 462 MONETARY POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 464 | |
| 22.1 22.2 22.3 22.4 | CAPITAL MOBILITY 457 THE MODEL 459 FISCAL POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 462 MONETARY POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 464 WHEN MONEY FLOWS ARE NOT STERILIZED 466 | |
| 22.1 22.2 22.3 22.4 22.5 | CAPITAL MOBILITY 457 THE MODEL 459 FISCAL POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 462 MONETARY POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 464 WHEN MONEY FLOWS ARE NOT STERILIZED 466 OTHER AUTOMATIC MECHANISMS OF ADJUSTMENT 468 | |
| 22.1 22.2 22.3 22.4 22.5 22.6 | CAPITAL MOBILITY 457 THE MODEL 459 FISCAL POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 462 MONETARY POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 464 WHEN MONEY FLOWS ARE NOT STERILIZED 466 OTHER AUTOMATIC MECHANISMS OF ADJUSTMENT 468 THE PURSUIT OF INTERNAL AND EXTERNAL BALANCE 469 | |
| 22.1 22.2 22.3 22.4 22.5 22.6 | CAPITAL MOBILITY 457 THE MODEL 459 FISCAL POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 462 MONETARY POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 464 WHEN MONEY FLOWS ARE NOT STERILIZED 466 OTHER AUTOMATIC MECHANISMS OF ADJUSTMENT 468 | |
| 22.1 22.2 22.3 22.4 22.5 22.6 | CAPITAL MOBILITY 457 THE MODEL 459 FISCAL POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 462 MONETARY POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 464 WHEN MONEY FLOWS ARE NOT STERILIZED 466 OTHER AUTOMATIC MECHANISMS OF ADJUSTMENT 468 THE PURSUIT OF INTERNAL AND EXTERNAL BALANCE 469 SUMMARY 472 | |
| 22.1 22.2 22.3 22.4 22.5 22.6 | CAPITAL MOBILITY 457 THE MODEL 459 FISCAL POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 462 MONETARY POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 464 WHEN MONEY FLOWS ARE NOT STERILIZED 466 OTHER AUTOMATIC MECHANISMS OF ADJUSTMENT 468 THE PURSUIT OF INTERNAL AND EXTERNAL BALANCE 469 SUMMARY 472 CHAPTER PROBLEMS 473 | |
| 22.1 22.2 22.3 22.4 22.5 22.6 | CAPITAL MOBILITY 457 THE MODEL 459 FISCAL POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 462 MONETARY POLICY AND THE DEGREE OF CAPITAL MOBILITY UNDER FIXED RATES 464 WHEN MONEY FLOWS ARE NOT STERILIZED 466 OTHER AUTOMATIC MECHANISMS OF ADJUSTMENT 468 THE PURSUIT OF INTERNAL AND EXTERNAL BALANCE 469 SUMMARY 472 CHAPTER PROBLEMS 473 SUGGESTIONS FOR FURTHER READING 473 APPENDIX: ZONES OF INTERNAL AND EXTERNAL BALANCE 473 | |

23.2 Monetary Policy under Floating: An Effect Enhanced

486

BY CAPITAL MOBILITY

| 23.3 23.4 | POLICY UNDER PERFECT CAPITAL MOBILITY 489 SUMMARY 498 CHAPTER PROBLEMS 499 SUGGESTIONS FOR FURTHER READING 500 | |
|--------------|----------------------------------------------------------------------------------------------------------------|--|
| CHAPTER 24 | CRISES IN EMERGING MARKETS 501 | |
| 24.1 | INFLOWS TO EMERGING MARKETS 501 | |
| 24.2 | Managing Outplows 508 | |
| 24.3 | SPECULATIVE ATTACKS 509 | |
| | CONTAGION 515 | |
| 24.5 | IMF Country Programs 517 | |
| | CONTRACTIONARY EFFECTS OF DEVALUATION 520 | |
| | CAPITAL CONTROLS 526 | |
| 24.8 | REFORM OF INTERNATIONAL FINANCIAL ARCHITECTURE 529 | |
| 24.9 | SUMMARY 532 | |
| | SUGGESTIONS FOR FURTHER READING 532 | |
| CHAPTER 25 | INTERDEPENDENCE AND POLICY COORDINATION 535 | |
| 25.1 | INTERNATIONAL TRANSMISSION OF DISTURBANCES UNDER FLOATING EXCHANGE RATES 535 | |
| 25.2 | | |
| 25.3 | INTERNATIONAL MACROECONOMIC | |
| | Policy Coordination 545 | |
| 25.4 | SUMMARY 550 | |
| | CHAPTER PROBLEMS 550 | |
| | SUGGESTIONS FOR FURTHER READING 551 | |
| CHAPTER 26 | SUPPLY AND INFLATION 553 | |
| 26.1 | THE AGGREGATE SUPPLY RELATIONSHIP 553 | |
| 26.2 | SUPPLY RELATIONSHIP WITH INDEXED WAGES 561 | |
| 26.3 | | |
| 26.4 | ALTERNATIVE ANCHORS FOR A COUNTRY'S MONEY 566 | |
| 26.5 | THE CHOICE OF EXCHANGE RATE REGIME 569 | |
| 26.6 | SUMMARY 576 | |
| | CHAPTER PROBLEMS 577 | |
| | SUGGESTIONS FOR FURTHER READING 578 | |

| PART VI | THE DETERMINATION OF EXCHANGE | | |
|---------|-------------------------------|-----|--|
| | RATES IN INTERNATIONAL | | |
| | ASSET MARKETS | 579 | |

| CHAPTER 27 | EXPECTATIONS, MONEY, AND THE DETERMINATION | |
|------------|--------------------------------------------|-----|
| | OF THE EXCHANGE RATE | 581 |

- 27.1 Interest Rate Parity Conditions 581
- 27.2 THE MONETARIST MODEL OF EXCHANGE RATES,
 WITH FLEXIBLE PRICES 583
- 27.3 Two Examples of the Importance of Expectations 593
- 27.4 Overshooting and the Real Exchange Rate 597
- 27.5 Two More Examples of the Importance of Expectations 609
- 27.6 SUMMARY 613
 CHAPTER PROBLEMS 614
 SUGGESTIONS FOR FURTHER READING 615

CHAPTER 28 EXCHANGE RATE FORECASTING AND RISK 617

- 28.1 Forecasting the Spot Exchange Rate 617
- 28.2 THE ROLE OF EXCHANGE RISK 623
- 28.3 Portfolio Balance Effects on the Exchange Rate 627
- 28.4 SUMMARY 632 CHAPTER PROBLEMS 632

Suggestions for Further Reading 634

SUPPLEMENTS FOR SELECTED CHAPTERS S-I

SUPPLEMENT TO CHAPTER 2: S-3

The Equations of Exchange Equilibrium

SUPPLEMENT TO CHAPTER 3: S-4

Real Incomes, Production, Elasticities, and the

Trade Pattern

SUPPLEMENT TO CHAPTER 4: S-10

Stability and Comparative Statics in the

Basic Trade Model

SUPPLEMENT TO CHAPTER 6: S-17

The Specific-Factors Model of Production

SUPPLEMENT TO CHAPTER 7: S-23

The Two-Sector Heckscher-Ohlin Model

SUPPLEMENT TO CHAPTER 10: S-28

Real Incomes, Prices, and the Tariff

SUPPLEMENT TO CHAPTER 11: S-3

Tariffs, Growth, and Welfare

SUPPLEMENT TO CHAPTER 12: S-40

Imperfect Competition, Trade Restrictions, and Welfare

SUPPLEMENT TO CHAPTER 16: S-44

Import and Export Elasticities

SUPPLEMENT TO CHAPTER 19: S-44

The Monetarist Two-Country Model of the

Balance of Payments

SUPPLEMENT TO CHAPTER 25: S-48

The Locomotive Theory

SUPPLEMENT TO CHAPTER 26: S-51

Real Wage Indexation

SUPPLEMENT TO CHAPTER 27: S-52

The Monetary Model of the Exchange Rate

SUPPLEMENT TO CHAPTER 28: \$-56

The Optimally Diversified Portfolio

INDEX I-I