Preface ix Acknowledgments xi

Introduction

What Is the Nonprofit Sector? 3 Walter W. Powell

Part I. Emergence, Transformation, and Regulation

- A History of Associational Life and the Nonprofit
 Sector in the United States 23
 Benjamin Soskis
- Seeing Like a Philanthropist: From the Business of Benevolence to the Benevolence of Business 81
 Aaron Horvath and Walter W. Powell
- **4** The Organizational Transformation of Civil Society 123 *Patricia Bromley*
- 5 Tangled Up in Tax: The Nonprofit Sector and the Federal Tax System 144 Daniel J. Hemel

Part II. Politics of the Public Sphere

- 6 Political Theory and the Nonprofit Sector 171

 Ted Lechterman and Rob Reich
- Nonprofits as Boundary Markers: The Politics of Choice, Mobilization, and Arbitrage 192
 Elisabeth S. Clemens

8	Politics, Philanthropy, and Inequality	208
	Sarah Reckhow	

Part III. Governance, Civic Capacity, and Communities

- Towards a Governance Framework for Government–Nonprofit Relations 231
 Nicole P. Marwell and Maoz Brown
- Social Service Nonprofits: Navigating Conflicting Demands 251 Jennifer E. Mosley
- Nonprofits as Urban Infrastructure 271

 Christof Brandtner and Claire Dunning
- 12 Immigrant Organizations: Civic (In)equality and Civic (In)visibility 292

 Irene Bloemraad, Shannon Gleeson, and Els de Graauw

Part IV. Nonprofits, Mission, and the Market

- Economic Theories of the Social Sector: From Nonprofits to Social Enterprise 319Maitreesh Ghatak
- Social Entrepreneurship: Research as Disciplined Exploration 333 Johanna Mair
- Nonprofits and the Environment: Using
 Market Forces for Social Good 358
 Magali A. Delmas, Thomas P. Lyon, and Sean Jackson
- The Outcomes Movement in Philanthropy and the Nonprofit Sector 381
 Paul Brest

Part V. Balancing Access and Inclusion

- 17 Charitable Nonprofits and the Business of Health Care 413

 Iill R. Horwitz
- 18 Education and the Nonprofit Sector: Schools and Organizational Intermediaries 445 Richard Arum and Jacob L. Kepins
- Nonprofit Arts Organizations: Sustainability and Rationales for Support 468
 Francie Ostrower

Part VI. Advocacy, Engagement, and the Public

- 20 Advocacy, Civic Engagement, and Social Change 491 David Suárez
- 21 The Changing Face of Nonprofit Advocacy: Democratizing Potentials and Risks in an Unequal Context 507
 Edward T. Walker and Yotala Oszkay
- Advocating for What? The Nonprofit Press and Models of the Public 521Mike Ananny

Part VII. Motivation, Meaning, and Prosocial Behavior

- 23 What Influences Charitable Giving? 543

 Pamela Paxton
- The Altruism Budget: Measuring and Encouraging Charitable Giving 558

 Laura K. Gee and Jonathan Meer
- **25** What Do Volunteers Do? 566 *Nina Eliasoph*
- **26** Religious Organizations: Crosscutting the Nonprofit Sector 579 *Brad R. Fulton*

Part VIII. Global and Comparative Perspectives

- The Global Rise of Nongovernmental Organizations 603

 Evan Schofer and Wesley Longhofer
- Global Backlash against Foreign Funding to Domestic
 Nongovernmental Organizations 618
 Kendra Dupuy and Aseem Prakash
- 29 Social Movements in a Global Context: History, Content, and Form 631 Breno Bringel and Elizabeth McKenna
- 30 Comparative Nonprofit Sector Research: A Critical Assessment 648 Helmut K. Anheier, Markus Lang, and Stefan Toepler

Notes 677 References 703 Contributors 845 Index 855