CONTENTS

	Preface	page vii
1	The Industrialist: A New Man	1
2	The Precursors	20
3	The Myth of the Self-Made Man	37
4	Building up a Sample	50
5	Noblemen and Gentlemen in Industry	68
6	From Rags to Riches	85
7	The Middle Class in Industry	99
8	Insiders and Outsiders	116
9	The Self-Made Man Again?	126
	Tables	145
	Notes	153
	Index	208