Contents

Preface xi

Acknowledgments xxi	
PART I	
Doing Fraud and Its Consequences	
1 An Error and Its Chain Reaction	3
March 21, 1986—Boesky and Mooradian's Error	rs 3
Milken's Error	4
The Annual Predator's Balls	5
September 17, 1986—Boesky's Surrender	7
The Paradox	7
December 1988—Drexel Pleads Guilty	8
A Collapsing House of Cards	9
March 1990—The Government's Offer to Milker	
Appendix	10
2 Fraud Networks of Drexel	13
Ordinary Networks	15
Extraordinary Networks	18
The Roles of the Boesky Organization	20
The Roles of Private Partnerships	29
Bond Buyers and the Extraordinary Network	38
Disclosure of the Milken/Boesky Connection	42
Events Leading to Bankruptcy	42
Conclusions	44

Viii		Contents

3 Consequences of Fraud-Facilitated	
Leveraged Buyouts	49
Consequences	49
Consequences for Targets	53
Consequences for the Acquiring Firm	55
Consequences for Investment Bankers	58
Consequences for the Junk Bond Department	
Employees	59
Consequences for Savings and Loans	60
Consequences for Pension Funds	63
Linking Pension Funds to Insurance Companies	67
Consequences for Insurance Companies	67
Consequences for Milken	71
Consequences for National Employment	72
Consequences for the National Economy	73
Conclusions	74
Toward Understanding Fraud	
4 Structural Contradictions and the Failure of	
Corporate Control	77
History of Drexel Burnham Lambert, Inc.	80
Socialization of the Junk Bond King	83
Structural Contradictions and the Failure	0.5
of Corporate Control	85
Contradictions of Corporate Control	00
and Departmental Autonomy	87
Departmental Autonomy through Differentiation	88
Control of the Bond Department: Rationality	
and Opportunism	91
Contradictions of Authority and Control	99
The Contradiction of Authority and	
Economic Incentive Systems	102
Conclusions	112

a	
Contents	
Contents	

5	The Nature of Securities Transactions and Market Control	117
	Characteristics of Transactions at Drexel System Interface Problems Corporations as Mechanisms of Market Control Conclusions	117 123 126 134
PA	ART III	
То	ward Understanding Fraud as Structurally Embedded	
6	Economic Context	139
	1980s Transformation of Corporate Control Mergers and Acquisitions as the Avenue to	142
	Growth and Productivity Leveraged Buyouts and Leveraged Takeovers The Role of Drexel in the Creation of the	145 147
	Bond Market—A Near Monopoly The Transformation of the Capital Structure	157
	and the Production of Corporate Debt Competition-Fueled Takeover Movement Capital Supply and the Control of Capital	166 167
	Markets Conclusions: Toward New Theories of	168
	Economic Organizations Conclusions: A Structural Model	171 177
7	Political-Legal Context	181
	Laws Political Action Committees and Lobbies RICO Act Structural/Network Analysis Conclusions of Network Analysis Appendix	185 195 198 215 219 222

x Contents

PART IV

Toward Theory

8 Toward Theories of Economic Organizations and Organizational Crime	229
Markets, Organizations, and Fraud Findings Informing Perspectives The Argument in Support of Structural	233 234 236
Embeddedness as an Alternative to Neoclassical Economic Models of Organizations Who Controls?	246 251
Central Actors	267
Glossary	27 3
References	279
Index	298