Contents

Acknowledgements Preface		viii	
		x	
Int	roduction	1	
1	The Dimensions of Social Theory	6	
	Allegorical Anthropology	6	
	The Mythic Character of Formal Theory	9	
	Aspects of Social Theory	12	
	Time and Process	24	
	The Central Issue	26	
2	The Motivated Actor	29	
	Cultural Redefinition of the Appetites	29	
	Affect Hunger	30	
	Prestige	31	
	Status Symbols	36	
	Merit	38	
	Values and Status	39	
	Achieved and Ascribed Status	41	
	Mbuti Prestige	12	

vi Contents

	The Social Aspect of Individual Prestige Prestige and Social Evolution	45 47
3	The Emergence of the Symbolic World	49
	The Prelude to the Symbolic World	49
	The Appearance of the Symbolic World	54
	Language and the Symbolic World	57
	The Invention of the Future	67
	The Symbolic World and Affect	70
	The Self-fulfilling Symbol System	76
	Two Worlds in Tension	79
4	The Emergence of the Symbolic Self	81
	Suicide and the Self	81
	Self and Other	83
	Observations on the Ethology of Infancy	86
	First Steps to the Symbolic Self	90
	Transition into the Symbolic World	99
	The Culturally Embedded Self	104
5	Career: The Pursuit of Self	107
	Definition of Career	107
	The Ecology of Career	111
	Career and the Life Cycle	113
	The Implication of Career Differentials	114
	Career and Conflict	116
	Career and Social Identification	117
	Careers and Cultural Complexity	118
	Comparative Functionalism	119
6	Career Patterns	121
	Diversity in Hunter-Gatherer Careers	121
	The Diversity of Women's Careers	134
	Alternative Careers	139
	Theme and Variation	144
7	Encounters and Manipulations	146
	Everyday Encounters	146
	The Potlatch as Structured Encounter	148
	Melanesian Manipulations	155
	Manoeuvers in a Legal Encounter	159

		Contents vi
	Encounters and the Conflict between Generations	165
	Encounters between the Sexes	169
	The Dynamics of Encounters	171
8	The Institutionalization of Sentiment	173
	Career and Ritual	173
	The Alignment of Sentiment	176
	The Transformation of Sentiment	180
	Coping with Distress	186
	Darkness in Arcadia	194
	Rituals and Roles of Authority	200
	Sentiment and Society	202
9	Structure as Response	204
	Ecology and Adaptation	204
	The Dynamics of Social Institutions	206
	My Brother's Keeper No More	210
	The Horse and Social Position	214
	A Structure of Dyads	218
	Career Change and Institutional Adjustment	222
	Society as Process	229
10	Complications and Conclusions	231
	Models	231
	Relativism	234
	Functionalism	235
	Emotions	238
	Symbolism	239
	Prestige	240
	Synthesis	242
Epilogue: Tribal Careers in Modern Society		244
	Context	244
	American Careers	246
	Gangs as Tribes	248
	Bureaucratic Careers	252
	Coda	258
	Self and Other in the Modern World	259
Note	s	262
Index		277