

CONTENTS

<i>Preface</i>	<i>page ix</i>
Introduction	I
I ⇨ EXPLANATION AND MECHANISMS	7
1 Explanation	9
2 Mechanisms	32
3 Interpretation	52
II ⇨ THE MIND	67
4 Motivations	75
5 Self-Interest and Altruism	95
6 Myopia and Foresight	III
7 Beliefs	124
8 Emotions	145
III ⇨ ACTION	163
9 Desires and Opportunities	165
10 Persons and Situations	178
11 Rational Choice	191
12 Rationality and Behavior	214
13 Responding to Irrationality	232
14 Some Implications for Textual Interpretation	246
IV ⇨ LESSONS FROM THE NATURAL SCIENCES	257
15 Physiology and Neuroscience	261
16 Explanation by Consequences and Natural Selection	271
17 Selection and Human Behavior	287

V	↪ INTERACTION	299
18	Unintended Consequences	300
19	Strategic Interaction	312
20	Games and Behavior	331
21	Trust	344
22	Social Norms	353
23	Collective Belief Formation	372
24	Collective Action	388
25	Collective Decision Making	401
26	Organizations and Institutions	427
	Conclusion: Is Social Science Possible?	445
	<i>Index</i>	469