CONTENTS

ACKNOWLEDGMENTS	XIII
PROLOGUE	1
The Expropriative Basis of Social Inequality	2
The Pursuit of Resources	3
Long-term Relations of Social Inequality	5
The Ideological Pressures of Long-term Inequalities	7
The Sweetest Persuasion: Paternalism	9
Paternalism versus Benevolence	11
Mastering the Illusion of Benevolence	14
The Wages of Love	15
Outline of the Book	16
PART I • THE WIND AND THE SUN	
1 THE SEARCH FOR CONFLICT	23
Class and Class Conflict	24
The Debate about Marx	25
Attempts to Salvage the Class Concept	29
Exploitation and Conflict	32
Empirical Questions and Measures	33

	Racial Prejudice as Irrational Antagonism The Concept of Prejudice Realistic Group Conflict Theory Reassertions and Modifications of the Prejudice Concept Empirical Questions and Measures	33 34 38 40 42
	Political Tolerance as Hostility Defused Tolerance and Democracy The Resolution of Conflict through Consensual Rules of the Game Rising above Hostility Empirical Questions and Measures	43 44 45 46
	Gender Relations as Hostility Revealed The Racial Analogy Gender Violence Women's Resistance—Or Lack Thereof Conservative Theoretical Pressures Empirical Questions and Measures	47 49 50 51 51 53
	Summary	55
2	IDEOLOGY AND SOCIAL CONTROL	59
	The Limits of Force	61
	Implicit Power and Ideology Expropriation Embedded Ideology as Communication Amorphous and Flexible Ideology The Sensitive Shroud	64 64 67 69 71
	Coercive Love and Reasoned Persuasion The Inclusive Reach of Dominant Ideology Communication under Constraints Intimate versus Distal Relations Intimacy and Coercive Love Distal Relations and Reasoned Persuasion	71 72 73 74 78 86
	Summary	91
P	ART II • THREE CASES OF INEQUALITY	
3	EXPRESSIONS OF INEQUALITY: CLASS, RACE, GENDER	97
	The Three Cases: Definitional Parameters	97
	Distributive Basis for the Inequality	98
	Ascription to Groups	102
	Race, Gender, Class: Defining Parameters	108
	Empirical Definition of Group Memberships	109

	A Comparative Case-Study Analysis	111
	A Comparative Analysis of Intergroup Attitudes	112
	Intergroup Attitudes as Relational Communications	114
	Intergroup Attitudes as the Property of Groups	115
	A Comparative Case-Study Analysis: Analytic Issues	120
	Summary	124
4	THE STRUCTURE OF INTERGROUP CONTACT	127
	Role Segregation and Spatial Segregation	127
	Role Segregation	128
	Spatial Segregation	131
	Differentiation and Communication	138
	Data: Intergroup Contact in the Three Cases	138
	Physical Insulation of Groups	139
	The Terms of Intergroup Contact: Role Segregation	146
	Affiliative Behavior	152
	Summary	161
	Summary	
P	ART III • DIALOGUES OF DOMINANCE AND	
SI	UBORDINATION	
	THE THE THE PERSON OF CROUD	
5	INTERGROUP FEELINGS AND THE DEFINITION OF GROUP	
	INTERESTS	167
	The Issues	168
	Prejudice	169
	Tolerance	171
	Group Consciousness	172
	Measurement Issues	177
	Dispensable Hostility	180
	Data: Intergroup Feelings	182
	Measures	183
	Results	185
	Data: The Definition of Group Interests	197
	Measures	198
	Results	199
		005
	Conclusions	205
6	THE ARTICULATION OF POLICY GOALS	208
	The Issues	209
	Prejudice	210
	Tolerance	211

8

CONTENTS

	Gender Attitudes Class Consciousness Overview Measurement Issues The Constrained Pursuit of Resources	211 212 213 214 219
	Data: Abstract Policy Principles Measures Results	228 228 231
	Data: Specific Policy Goals Measures Results: Prescriptive and Existential Beliefs Results: Affirmative Change, Conservatism, and Reaction	238 238 241 251
	Conclusions	256
7	THE IDEOLOGICAL MOLDS OF PATERNALISM AND CONFLICT	261
	The Issues Attitudinal Consistency and Ideological Constraint Inconsistent Attitudes in Ideology	263 263 269
	Data The Relationship between Intergroup Feelings and Policy Goals Alternative Attitudinal Compounds	273 273 279
	Conclusions	291
8	THE COGNITIVE EMBROIDERY OF INTERGROUP RELATIONS	296
	The Issues Stereotypes Folk Wisdom above Group Distinctions Attributions as Embroidery	298 301 307 309
	Data: Trait Attribution to Gr ^c ups Measures Results	321 322 325
	Data: Popular Explanations of Group Differences Measures Results	338 338 339
	Conclusions	949

CONTENTS xi

PART IV • THREADS OF PATERNALISM AND CONFLICT

9	IDEOLOGY AND COERCION	353
	The Politics of Intergroup Ideology	358
	Strategy of Inquiry	366
	The Pattern of Evidence The Three Cases	371 371
	The Dynamics of Intergroup Ideology Love and Enmity	376 382
	REFERENCES	385
	SUBJECT INDEX	409
	AUTHOR INDEX	419